MANITOBA TELECOM SERVICES INC. ANNUAL REPORT 2001

AR77





MTS

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Winspeer Business Reference Library
University of Alberta
1-18 Business Building
Edmonton, Alberta T6G 2R6

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Every story has a beginning. The MTS story begins with our customers who, for more than 90 years, have relied on us to meet their communications needs. Today, there are more reasons than ever to choose MTS. Our commitment to delivering the most comprehensive suite of services, our dedication to quality, and our single-minded determination to provide exceptional value in everything we offer make MTS the first choice for communications services.

two thousand and one

FINANCIAL HIGHLIGHTS

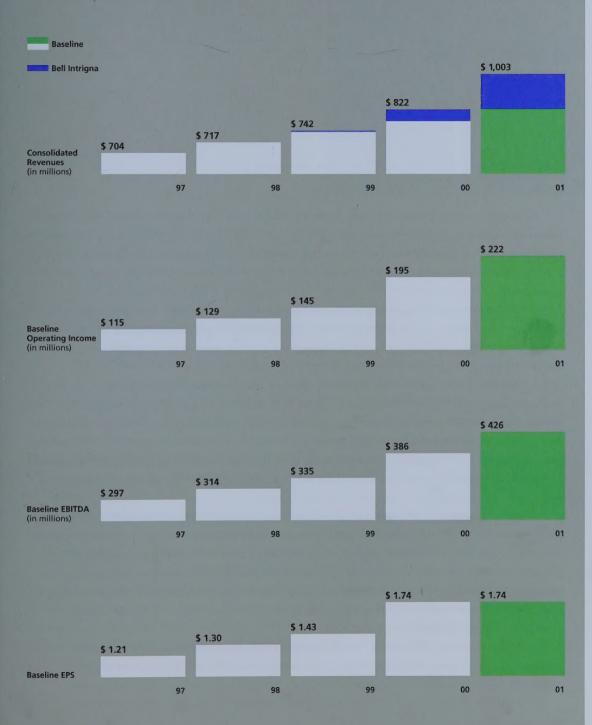
Years ended December 31 (in \$ millions)	
Revenues	
EBITDA ¹	
Baseline ² EBITDA	
Net income	
Baseline net income	
PER SHARE INFORMATION	
EPS	
Baseline EPS	

2001	2000	% CHANGE
1,003.0	822.2	22.0
368.0	360.9	2.0
426.2	385.7	10.5
73.7	100.5	(26.7)
112.3	113.0	(0.6)
\$1.14	\$1.55	(26.5)
\$1.74	\$1.74	-

¹ Earnings before interest, taxes, depreciation, amortization and other expense (income).

² Baseline excludes the impact from Bell Intrigna.

THE YEAR'S FINANCIAL HIGHLIGHTS Years ended December 31



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LETTER TO SHAREHOLDERS -

1 of a kind

MARKET LEADER. RELENTLESS INNOVATOR. FINANCIAL PERFORMER.

MTS's many accomplishments in 2001 reflect our ability to ride the waves of change and opportunity that are everywhere in the communications industry. In a year that was marked by global political and economic uncertainty, we made excellent progress in continuing to fulfill our mission of diversifying and growing our business, and providing innovative communications, e-business and media solutions with exceptional value to our customers.

MTS's baseline¹ business once again delivered solid financial performance in 2001, with revenues and earnings per share (EPS) of \$820.8 million and \$1.74, respectively-consistent with our targets for the year. Consolidated revenues climbed by 22% to push through the \$1 billion mark-a real milestone in our company's history.

Our achievements stem directly from our strategies – strategies that are aimed at driving strong, long-term profitable growth, while prudently managing our risk profile. We are focusing our business in Manitoba to lead the market, while investing and expanding into complementary lines of business that leverage our strengths. We aggressively moved forward with these objectives in 2001, concentrating on four major expansion activities: advancing our NexGen broadband initiative; continuing the successful expansion of our wireless business; growing our e-business division, Qunara Inc. ("Qunara"); and continuing the build out of our majority owned subsidiary, Bell Intrigna Inc. ("Bell Intrigna"), in Alberta and British Columbia.

The best measure of our continued success in Manitoba is our position in the marketplace. Quite simply, we are number one in each of our chosen markets. In wireless, we hold 68% market share. In Internet, it is more than 50%; in long distance, it is 80%; and in the local market, we are at 98%. Inextricably linked to MTS's leadership position is our status as a full-service provider. This is a huge competitive advantage which provides extensive opportunities for unique bundling solutions and one-stop shopping. Today, MTS offers a full range of telecommunications services. Tomorrow's opportunity is the high-bandwidth services that we are enabling through our NexGen initiative.

NexGen positions MTS with the most advanced and expansive communications infrastructure in Manitoba–strengthening our competitive position and providing an excellent platform for profitable growth. In 2001, our NexGen team made tremendous progress with its deployment plan. Seventy-six per cent of

¹Baseline excludes the impact from Bell Intrigna.

THOMAS E. STEFANSON
Chairman



→ WILLIAM C. FRASER
President & CEO



Manitobans now have access to high-speed Internet capabilities, which is ahead of our original year-end target of 70%. As these infrastructure enhancements were being rolled out, we aggressively marketed the network's high-speed Internet capabilities to our customers. More than 22,800 new customers signed on for this service in 2001, representing an increase of 205% from a year earlier, contributing to growing levels of high-speed service penetration.

We also advanced our plans for the introduction of future broadband-enabled services. In September, MTS applied to the Canadian Radio-television and Telecommunications Commission for a broadcast distribution licence, with longer-term plans to introduce broadcast distribution as another growth vehicle and value-added service for our customers.

In the delivery of wireless services, network coverage and functionality are key. MTS leads the market in both of these areas. Our network is pervasive, with a wireless footprint that covers 96% of the population. For the past 14 years, we have continually invested to build and evolve our network–first with analog service, and now with extensive digital capabilities. In 2001, we undertook a multi-year, \$50 million upgrade, expanding our 800 MHz digital reach and installing and turning up 1.9 GHz service in Winnipeg. We also acquired an additional 10 MHz of spectrum through Industry Canada's auction. These investments not only enhanced the quality and reach of our service, but also set the stage to add to our growing stable of wireless data applications that ride on the network.

Our e-business division, Qunara, is another area of particular accomplishment. Qunara is a business adjacency where we are taking our core competencies and building them into a new line of business that adds to the diversification of our revenue base and strengthens MTS's overall growth profile.

Early in 2001, we acquired The EXOCOM Group Inc. ("EXOCOM"). EXOCOM significantly enhanced our ability to provide new products and services, increased Qunara's clientele, and expanded our operations into new markets. MTS's e-business operation went on to deliver revenues of \$25.5 million, which exceeded plan and was reflective of our overall approach to managing MTS's businesses for long-term growth. Through the balance of the year, our e-business team concentrated on integrating EXOCOM and Qunara. Effective January 1, 2002, Qunara and EXOCOM officially began operating as a single company under the Qunara banner.

With revenues of \$182.2 million in 2001, Bell Intrigna captured an estimated 10% share of its addressable market-an excellent growth ramp, a major accomplishment, and a testament to its business model. The Bell

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MANITOBA TELECOM SERVICES INC.

MTS COMMUNICATIONS INC.

As the primary telecommunications provider in Manitoba, MTS Communications offers a full range of local, long distance, wireless, Internet and enhanced telecommunications services. The company has a fully digital, province-wide network; a cellular network covering 96% of Manitoba's population; and leading-edge digital PCS, paging and group communications networks. Through its affiliate AAA Alarm Systems Ltd., MTS Communications provides residential and business security systems in Manitoba and Alberta.

MTS ADVANCED INC.

MTS Advanced specializes in the development and marketing of advanced media products and services, bridging the fields of telecommunications, computing, publishing and electronic commerce. Its primary lines of business are directory publishing, including the White Pages and Yellow Pages™ and associated products; online and content services, including the popula myWinnipeg.com™ and myManitoba.com™ Web portals and content for various MTS Web-enabled devices.

Intrigna team progressed with the deployment of its infrastructure, a key requirement for the company as it transitions customers onto its own network and advances profitability. Bell Intrigna also completed its contractual arrangements relating to the Government of Alberta's ("GoA") SUPERNET project, and assumed responsibility for a major portion of the GoA's telecom services, which alone contributed revenues of \$23.4 million during the year.

Looking ahead to 2002, we will continue to focus on the efficiency of our core traditional business while, at the same time, advancing our four major business expansion initiatives to drive profitable growth, improve our value proposition, and strengthen our status as a clear choice for customers.

- Related to NexGen, our priorities include further increasing our customer base, advancing MTS's plans for the introduction of new broadband services, trialling a digital television distribution service and executing our infrastructure build. By the end of 2002, we plan to have completed fibre deployment to 247 office buildings, 41 industrial parks and 14 major hotels.
- → In wireless, we will be further improving our digital network with the introduction of 1xRTT, a standard for digital cellular PCS services that will enable new capabilities and improvements in voice efficiencies. It will also allow for data transmission speeds of up to 144 kilobits per second. We have earmarked approximately \$6 million of capital to expand our wireless data offerings—all of which will support what we believe will be another year of excellent growth from this line of business.
- Qunara will be focused on growing its position in the Canadian market, expanding delivery capability within its existing client base, creating access to new strategic accounts and leveraging its technology partnerships. Qunara also will be selectively entering key verticals in the United States where it can take unique offerings to market.
- We are committed to seeing that Bell Intrigna's business plan is successfully executed, and that its presence in Alberta and British Columbia increases, tapping into new opportunities to drive ongoing value creation. Bell Intrigna will be driving hard to deliver on all aspects of the GoA SUPERNET, and will be aggressively working to deliver on its plans for increased profitability. Bell Intrigna's opportunity and challenge as it moves forward is to build on its momentum in the marketplace, while at the same time capitalizing on its infrastructure to accelerate the migration of its customers onto its own network.

QUNARA INC.

Qunara is a leading and trusted North American provider of advanced information technology solutions and managed services, with unique capability and proven experience in the areas of risk management and information technology security content and information management, and e-commerce. Qunara has an extensive presence throughout Canada with offices in Winnipeg, Calgary, Toronto, Ottawa, Halifax and Moncton, and a dedicated U.S. sales team.

BELL INTRIGNA INC.

Bell Intrigna provides leading-edge telecommunications services to business customers in the markets of Alberta and British Columbia. Its portfolio is extensive, and includes a variety of data network and voice communications services. Through its strategic relationship with Bell Nexxia, Bell Intrigna offers a coast-to-coast and international Internet Protocol ("IP") network with a variety of associated business services. Bell Intrigna is two-thirds owned by MTS and one-third owned by

Our optimism for the future is grounded in our focus on the customer, in the appropriateness of our strategies, and in our ability to execute. Add to this MTS's strengths:

- → We are the leading communications provider in Manitoba, and we are building for tomorrow to ensure that we fully leverage this position into new growth opportunities.
- → We are one of the most efficient, competitive telecommunications companies in North America and a cost leader in Canada—and there is no better proof than our industry-leading baseline EBITDA performance.
- We have an aggressive growth strategy in place in Western Canada that not only provides a very attractive revenue and profitability ramp, but also less risk.
- → MTS is in excellent financial position, supported by its solid capital structure, strong cash flows, and superior financing flexibility.

Taken together, MTS is extremely well positioned to grow and succeed both inside and beyond Manitoba. We believe there is no better path for long-term profitable growth than the one MTS is on, and we are confident in our ability to deliver value to our shareholders.

Market leader. Relentless innovator. Financial performer.

MTS truly is one of a kind.

Thomas E. Stefanson

Chairman

William C. Fraser

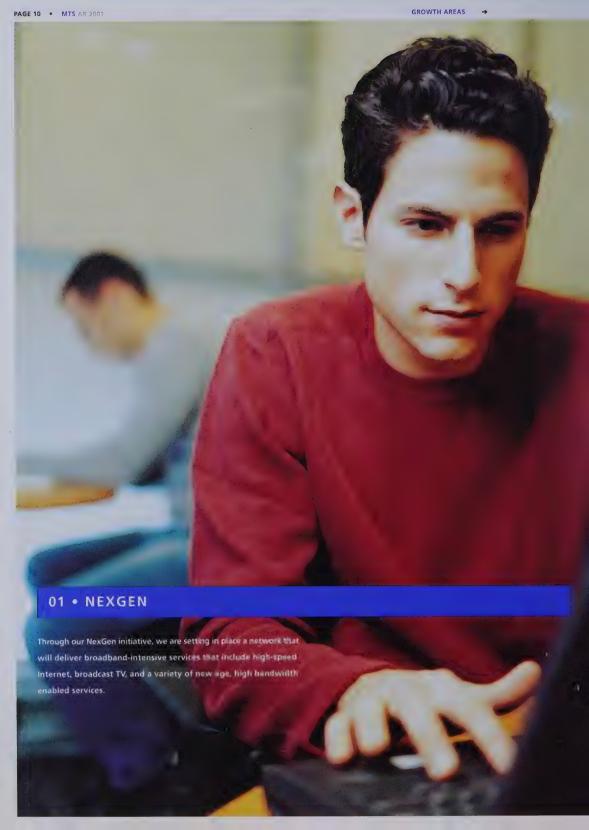
President & CEO

January 30, 2002

LEVERAGING OUR EXPERIENCE ONE STEP AT A TIME.

LONG-TERM SUCCESS MARKED BY STRONG, PROFITABLE GROWTH DEMANDS A STRATEGIC AND FORWARD-LOOKING APPROACH. AT MTS, WE ARE MEETING THAT CHALLENGE BY FOCUSING ON LEADING THE MARKETS IN OUR CORE BUSINESS AND PRUDENTLY EXPANDING INTO NEW, RELATED GROWTH OPPORTUNITIES WHERE WE CAN BRING OUR KEY STRENGTHS TO BEAR.

Our approach to business begins with strategies that have been designed to achieve one goal: long-term profitable growth: By participating in select business development opportunities that leverage our core competencies, we have transformed MTS into Western Canada's leading regional provider of communications services. For the past several years, MT5 has consistently led its chosen markets in Manitoba; 2001 was no exception. We enhanced the quality and breadth of our portfolio with new additions in wireless and Internet services, fine tuned pricing where required to ensure competitive positioning, and invested in new information technologies in areas like customer billing and network management to build on our customer relationships. Outside of Manitoba, the creation of Bell Intrigna is MTS's most significant expansion Initiative to date. Launched in June of 1999. Bell Intrigna's unique business model provides the company with many distinct competitive advantages. It operates exclusively in the high growth areas of Alberta and British Columbia specifically targeting business customers—a segment that enjoys. amongst the highest relative levels of profitability in the market. Bell Intrigna has an exclusive partnership arrangement with Bell Nexxia, and is backed by two very strong and seasoned communications companies: MTS and Bell Canada. In just two and one half years of operation, Bell Intrigna has grown to have deployed gross capital assets of \$273.4 million. This year, Bell Intrigna delivered revenues of \$182.2 million compared with \$2.2 million in 1999. Through Qunara, we aggressively expanded the scope of MTS's e-business operations. Consistent with our prudent approach to growth, MTS acquired EXOCOM in January 2001. This acquisition added to the depth and breadth of Qunara's capabilities, to its presence in its markets, and contributed to MTS's e-business revenues for the year exceeding plan.



02 • WIRELESS 03 • E-BI

one powerful network

As telecommunications, computers and broadcast technologies converge, MTS is expanding its network capabilities to provide the solutions essential in our changing world. MTS's NexGen initiative is a four-year, \$300 million major capital build program to deliver the most extensive portfolio of communications services to business and residential customers over the most advanced broadband network in the province. By the end of 2001, high-speed Internet service was available to 95% of residential customers in Winnipeg and Brandon, and in 34 other communities throughout the province. For the business segment, NexGen technology has been deployed to 194 office buildings, 28 industrial parks and 14 hotels, with an additional 53 office buildings and 13 industrial parks targeted for 2002.

In addition to high-speed Internet service, MTS advanced plans for other new broadband-enabled services that will ride on the enhanced network. In September, MTS applied to the Canadian Radio-television and Telecommunications Commission for a broadcast distribution licence. Technical service and market trials using VDSL technology in the network will be completed through 2002, with full commercial launch of digital TV planned for 2003. VDSL technology is provided over a secure dedicated line, and has many advantages over other digital service providers—including the capability to deliver three simultaneous digital video signals and a requirement for only one set-top box.

f1rst

As market demand for wireless services accelerated in 2001, MTS's customer base increased by more than 20%. It took nearly ten years to break the 100,000-customer mark, following the commercial launch of wireless service in 1988. Four years later, we have doubled our number of customers to more than 200,000, with no signs of a slowdown in sight. In this segment, the greatest opportunities for the future lie in continuing to grow the customer base and adding new value-added services for our customers.

The wireless opportunity is no longer limited to voice applications. We are aggressively expanding our line of wireless data products, contributing to the company's overall value proposition, and positioning MTS to capture future growth. Digital Data to GoTM, a value-added service, allows customers to gain instant access to the Internet, e-mail and their corporate network at speeds averaging 56 kilobits per second, by connecting their laptop computer and MTS cellular phone. Zero GravityTM is a wireless Internet and e-mail connection for Palm Personal Digital Assistants; MTS was the first telecommunications company in Canada to offer this service. Mobile BrowserTM, an Internet connection for Web-enabled, digital PCS phones, is a first-in-Manitoba service from MTS. Wireless POS enables wireless debit and credit card transactions. eChatTM Interactive Paging allows customers to send and receive e-mails using a small pager-size communicator.





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2001 was an excellent year for Qunara, marked by a major expansion of its capabilities, services and market presence—and overall performance that exceeded plan. Qunara's portfolio of end-to-end e-business solutions is extensive; its proven capabilities are reflected in the calibre of its customer relationships. A major highlight in 2001 was a \$5.2 million contract with the Canadian Department of National Defence to provide expertise in information technology security specifically related to smart card and Public Key Infrastructure technologies.

Our e-business capabilities were recognized when EXOCOM was named a Microsoft Gold Certified Partner in both the e-Commerce and Enterprise Systems specializations—the first Canadian firm to earn two of these highly sought-after certifications. We also became the first Canadian firm to meet Sun Microsystems Inc.'s SunTone™ Certification and Branding Program's availability, reliability and performance standards for managed hosting and security services.

Underpinning our success is the Qunara team, offering an exceptional breadth and depth of business and technical expertise, and a passion for excellence. For the second consecutive year, EXOCOM was named one of the top 100 employers in Canada, recognized for a culture that attracts the top professionals in the industry and encourages career development and personal growth.

1+1

Bell Intrigna's business success is built on a value proposition that offers business customers a compelling alternative with innovative, cost-effective, and highly reliable communications solutions. Bell Intrigna's partnership arrangement with Bell Nexxia contributes to the delivery of its value proposition by providing global connectivity, access to IP-based services, and the benefit of an assured revenue stream.

Some of Bell Intrigna's many accomplishments in 2001 include: growing its customer base to more than 1,400, completing the detailed contracting phase relating to GoA's SUPERNET, taking over the delivery of the majority of the GoA's current telecommunications service requirements, and making excellent progress in the deployment of infrastructure throughout its operating territory. By the end of 2001, Bell Intrigna's network had grown to include three DMS 500 switches, 27,000 fibre kilometres, and 43 co-locations. Two hundred and thirty-one buildings were signed with 141 connected to the network.







Outstanding employees

As important as leading-edge technology and exciting value propositions are to a successful business, it is the people who bring it all together. Our vision of enhancing MTS's status as the premier regional communications provider in Western Canada is shared by all of our employees. In fact, it is the fundamental reason we achieved that status in the first place.

MTS's track record of making prudent business decisions that deliver results and drive sustainable growth is directly attributable to the skills, expertise and determination that our employees possess both individually and as a team. Together, we are committed to providing customers with the best service in the industry, which has translated into high levels of customer









one-stop shopping

WIRELINE COMMUNICATIONS

WIRELESS COMMUNICATIONS

INTERNET ACCESS

BROADBAND SERVICES



MTS is the market leader in wireline communications, offering a full suite of telecommunications equipment, Calling Features and savings plans that keep customers coming back.



Digital or analog, voice or data, MTS is Manitoba's first choice for wireless communications. We are committed to delivering extremely high quality services over the most extensive



With our reliable, affordable and expanded high-speed Internet network, more Manitobans than ever are turning to MTS to access all the Internet has to offer.



MTS's investment in NexGen services is paying dividends for customers who require high bandwidth. With applications including broadcast video and tele-radiology on the horizon, the future looks even brighter.

Be it local and long distance wireline services, wireless, e-business solutions or high-speed Internet, only MTS offers customers the convenience of one-stop shopping for all of their communications needs. It is the MTS advantage, significantly enhancing our overall value proposition in Manitoba.

The breadth of MTS's service offerings provides us with the opportunity to create unique bundled solutions. Packaging wireline, wireless, and Internet services contributes to growth in services, and gives our customers less reason to shop around.

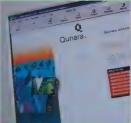
In 2001, we introduced a single bill option, adding to the convenience that comes from dealing with a single service provider. Today, MTS customers can receive a single bill for their wireline and wireless services. We are

TELE- AND VIDEOCONFERENCING

E-BUSINESS SOLUTIONS SECURITY SERVICES









myWinnipeg.com™ to trusted MTS Yellow Pages™, MTS continues to lead the way.

Major customers, like the tailored solutions that allow expense, time commitment

that allow them to increase efficiency, lower costs and

Our AAA Alarms subsidiary offers a complete suite in Manitoba and Alberta, providing increased security and peace of mind.

on our way to including the Internet as well as other NexGen applications, such as video services, in the future. MTS is Manitoba's most trusted name in telecommunications, a name that has been synonymous with leading-edge technology, and stop shopping and outstanding service for musty 100 years. Our reputation for high quality, competitively priced envices and our relationships with customers (ontribute to systemed high levels

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md&a financial statements

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MANAGEMENT'S DISCUSSION & ANALYSIS MANITORA TE

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management's discussion & analysis

This discussion and analysis should be read in conjunction with the Company's audited consolidated financial statements. This report includes forward-looking statements about MTS's corporate direction and financial objectives that are subject to risks and uncertainties. As a consequence, actual results may differ materially from those projected or suggested.

OVERVIEW

MTS continues to successfully pursue strategies for achieving long-term profitable growth, and leveraging core competencies developed as the premier communications provider in Manitoba. Through its Bell Intrigna subsidiary, the Company is also one of the largest alternative providers serving businesses in Alberta and British Columbia—both strong growth markets for communications services.

MTS delivered another year of solid financial performance in 2001, including a record 22% increase in consolidated operating revenues. 2001 marked the first time in the Company's history that revenues exceeded \$1 billion. Strong profitability continued to underpin the MTS growth strategy. In its baseline business¹, EBITDA² reached \$426.2 million, representing an impressive increase of 10.5%. The EBITDA margin increased to 51.9%, an industry-leading level, and up from 50.5% in 2000. Baseline earnings per share ("EPS") were on target at \$1.74. This performance is consistent with the results achieved a year earlier, and reflects a major capital investment in a \$300 million, four-year initiative, NexGen, which will evolve the Company's network with next generation broadband technologies.

In 2001, MTS achieved major gains in its core markets, further positioning the Company to continue to deliver profitable growth. In Manitoba, the Company remains the clear leader, with a portfolio that includes wireline, wireless, online, e-business and directory services. Major highlights in MTS's baseline operations include:

- → Exceptional growth in wireless services, with customers increasing by 22% over the previous year. The customer base pushed through the 200,000 mark in 2001, representing a milestone in the evolution of wireless services. Wireless growth has been a hallmark of MTS's success and is expected to continue.
- → In the rapidly growing market for high-speed Internet services, MTS increased its share to 37% from 30% at the beginning of the year. This growth is attributable, in part, to excellent progress during the year deploying NexGen capabilities. By year-end, the coverage of the Company's new broadband infrastructure had been extended to more than 76% of residential customers in the province, including 95% in Winnipeg and Brandon.
- → The Qunara business unit led MTS's growth thrust into e-business markets inside and beyond Manitoba. Qunara's performance exceeded plan by delivering \$25.5 million in revenues, while also completing the acquisition and integration of The EXOCOM Group Inc. ("EXOCOM"), a provider of e-business products and services. Qunara's strong revenue performance reflects both the acquisition of EXOCOM and the success achieved in aggressively growing the revenue base following the acquisition. On a pro forma basis, e-business revenues increased by 35% in 2001.
- → In more traditional wireline markets such as long distance and local services, MTS maintained its undisputed status as the market leader, with 80% share in long distance and 98% in local. Directory services provided yet another solid year of results by growing revenues to \$32 million.

Outside Manitoba, through Bell Intrigna, MTS continued to move forward confidently in the growth markets of Western Canada. By year-end, Bell Intrigna had doubled its addressable market share to 10%, while delivering revenues of \$182.2 million – more than triple the level achieved in 2000. EBITDA at Bell Intrigna was (\$58.2) million. This was lower than originally anticipated and is attributable to slower migration of resale traffic onto the Bell Intrigna network. Decisive action was taken beginning in September 2001 to accelerate Bell Intrigna's path to profitability.

¹ Baseline results exclude the impact from Bell Intrigna.

² Earnings before interest, taxes, depreciation, amortization and other expense (income).

-

2001 also saw Bell Intrigna continue with the roll-out of its regional network capabilities. Customer acquisition continued at a rapid pace. By year-end, 1,474 business customers had chosen Bell Intrigna to meet their telecommunications needs. Long-term agreements with the Government of Alberta ("GoA") were also completed in 2001. In accordance with these agreements, Bell Intrigna began construction on the GoA's SUPERNET project in the fourth quarter—a three-year, \$300 million broadband network that will extend broadband capabilities extensively throughout Alberta. Bell Intrigna has prime responsibility to build, operate and maintain the SUPERNET. In addition, a significant portion of the GoA's telecommunications services business is being transferred to Bell Intrigna — valued at a guaranteed minimum of \$169 million in revenues over 10 years. Of that amount, \$23.4 million in revenues were reported in 2001. The relationship with the GoA firmly anchors Bell Intrigna as a significant market player in Western Canada, providing a boost to marketing activities aimed at generating more public and private sector customers.

Key Financial Indicators

(in millions, except earnings pe	r share)	2001	2000	% change
Operating revenues		\$ 1,003.0	\$ 822.2	22.0
EBITDA	Baseline	\$ 426.2	\$ 385.7	10.5
	Consolidated	\$ > 368.0	\$ 360.9	2.0
Earnings per share	Baseline	\$ 1.74	\$ 1.74	-
	Consolidated	\$ 1.14	\$ 1.55	(26.5)
Baseline EBITDA margin	%	51.9	50.5	

Throughout 2001, MTS continued to execute its strategies to capture new growth while maintaining a prudent risk profile. High-growth operations include the Company's investments in Bell Intrigna, e-business, wireless and broadband services. Early stage costs associated with these operations contributed to consolidated EBITDA increasing by 2.0% to \$368.0 million, and consolidated EPS decreasing to \$1.14 from \$1.55 in 2000. Going forward, the profitability of these initiatives is expected to increase.

Quarterly Data

The unaudited quarterly financial data for 2001 and 2000 are shown below:

	Three Months Ended							
2001	IV.	larch 31		June 30	Septer	nber 30	Decer	nber 31
(in millions, except earnings per share)								
Total operating revenues	\$	234.5	\$	251.5	\$	250.8	\$	266.2
Operating income		42.3		42.6		30.3		26.6
Net income		23.2		23.0		14.6		12.9
Earnings per share	\$	0.36	\$	0.36	\$	0.22	\$	0.20
Baseline earnings per share	\$	0.44	\$	0.45	\$	0.45	\$	0.40

				Three Me	onths End	ded		
2000	March 31		June 30		September 30		December 31	
(in millions, except earnings per share)								
Total operating revenues	\$	189.5	\$	196.3	\$	208.1	\$	228.3
Operating income		39.6		37.8		42.2		45.7.
Net income		26.1		24.1		26.0		24.3
Earnings per share	\$	0.40	\$	0.37	\$	0.40	\$	0.38
Baseline earnings per share	\$	0.44	\$	0.42	\$	0.45	\$	0.43

RESULTS OF OPERATIONS

Operating Revenues

Consolidated operating revenues increased 22.0% to \$1.003 billion in 2001. This exceptional performance is attributable to strong increases in the Company's high-growth operations and substantial improvement in its traditional operations. Revenues from high-growth operations grew to \$355.1 million, representing an increase of 88.7% over 2000. Revenues from traditional operations increased by 2.8% to \$616.0 million.

Traditional Operations

(in millions)	2001	2000	% change
Local services	\$ 382.1	\$ 360.0	6.1
Long distance services	201.9	208.2	(3.0)
Directory	32.0	30.9	3.6
	\$ 616.0	\$ 599.1	2.8
Network access lines	685,314	698,585	(1.9)
Long distance minutes (000's)	1,236,813	1,199,015	3.2

Local services revenues grew by \$22.1 million or 6.1% over 2000. This improvement is due mainly to residential rate increases awarded by the Canadian Radio-television and Telecommunications Commission (the "CRTC"), combined with growth in revenues from enhanced local services. These increases were partially offset by a marginal decrease in network access lines, together with pricing adjustments to support MTS's leading competitive position in the local business services market. Residential access lines were marginally lower due to customers shifting some of their wireline requirements to MTS's newer technology offerings. This resulted in the displacement of second lines by high-speed Internet and wireless services. Basic local residential rates increased by \$3.00 per month effective August 1, 2000, and by \$1.85 per month effective April 1, 2001. Both rate increases were awarded by the CRTC to contribute to the funding of MTS's higher income tax expense in 2001. Effective May 14, 2001, the CRTC approved an average residential rate increase of \$0.80 per month as part of the exogenous factor under price cap regulation relating to the change in the CRTC's contribution mechanism. In addition to the incremental revenues associated with monthly residential rate increases, revenues from enhanced services, such as Call Waiting, Call Display, and Three Way Calling, also grew. These improvements were due to higher penetration levels and prices charged for these services.

Long distance revenues declined marginally by 3.0% to \$201.9 million. This decrease is primarily the result of a change in the contribution mechanism as set out in the CRTC's Decision 2000-745, which became effective January 1, 2001. This decision eliminated the contribution component from settlement revenues received by MTS for delivering long distance service in Manitoba for other carriers. The resulting decrease in long distance revenues was more than offset by lower costs incurred by MTS for delivering these services outside the Company's operating territory. Also contributing to the decrease in revenues for the year were targeted pricing adjustments, net of growth in long distance minutes. These pricing actions support MTS's continuing market leadership position. At year-end, MTS's share of the long distance market in Manitoba was an estimated 80% – a level maintained by the Company throughout the year.

Directory revenues increased by 3.6% to \$32 million, compared with \$30.9 million in 2000. This was achieved through increased sales efforts, as well as the availability of enhanced product features.

High Growth Operations

(in millions)	2001	2000	% change
Bell Intrigna	\$ 182.2	\$ 58.1	213.6
Wireless	120.6	108.1	11.6
Internet	26.8	20.8	28.8
e-business	25.5	1.2	2,025.0
Miscellaneous	31.9	34.9	(8.6)
	\$ 387.0	\$ 223.1	73.5
Cellular customers	206,447	169,140	22.1
Internet retail customers	97,089	73,381	32.3
Cellular revenue per customer per month	\$ 51.38	\$ 55.18	(6.9)

Bell Intrigna revenues were \$182.2 million, more than tripling from \$58.1 million in 2000. The primary reasons for this increase were strong customer growth, and the revenues associated with the provision of telecommunications services to Bell Intrigna's signature account, the GoA. Bell Intrigna's recurring telecommunications revenues were on target in 2001 at \$173.2 million. The delivery of telecommunications services to the GoA accounted for \$23.4 million of the revenue total.

During the year, Bell Intrigna made excellent progress in growing its customer base to 1,474, representing an estimated 10% of its addressable market. Bell Intrigna earned a further \$9 million of revenue in starting the construction of the extended network portion of the GoA's SUPERNET. This network build began in the fourth quarter. The balance of the \$184 million of revenues that Bell Intrigna will earn for the construction of the SUPERNET are expected to occur through 2002 and 2003.

Bell Intrigna's priority in 2002 is to build on the tremendous revenue momentum already established, and to increase profitability through a number of measures including moving the delivery of its services from a resale mode onto its own network ("on-net") as quickly as possible. Beginning in September 2001, comprehensive actions were undertaken to accelerate profitability. During the fourth quarter, on-net revenues increased sequentially by 21.6%. For the year, on-net revenues were

Wireless services continued to grow in popularity in 2001. Revenues increased by 11.6% to \$120.6 million, primarily due to double-digit cellular customer growth of 22.1%. This was partially offset by a marginal decline in average revenue per customer, which resulted from more competitive pricing and an increase in the percentage of wireless customers subscribing to MTS's prepaid service. These customers represented approximately 15% of MTS's total wireless customer base at the end of 2001, compared with 10% a year earlier. Prepaid service offers an excellent entry point for customers to experience wireless technology, and provides the Company with a longer-term opportunity to migrate these customers to higher revenue post-paid services. Despite the entrance of new competition in 2001, MTS once again led the wireless segment with market share of 68% and an industry-low churn rate of 1.47%. MTS's consistently high levels of wireless performance reflect a continuing positive customer response to the Company's value proposition in this market segment.

Internet revenues increased by \$6 million to \$26.8 million in 2001, driven by a 32.3% increase in total retail customers. Within the total retail customer base, high-speed Internet posted excellent performance, with customers growing by 204.9% to 34,015 at year-end. Through 2001, MTS steadily gained ground on its competitors. The Company's share of the consumer high-speed Internet market climbed to 37%, and its share of the dial-up market increased from 62% to 77%.

MTS's strong performance in its core markets reflects factors that include bundled pricing, aggressive marketing and expanded broadband coverage as a result of the Company's NexGen initiative. Launched in September 2000, NexGen is a \$300 million network build program to deliver the most comprehensive portfolio of broadband services to residential and business customers in Manitoba.

In 2001, MTS aggressively deployed NexGen infrastructure, increasing high-speed coverage to 95% of residential customers in Winnipeg and Brandon, and to 34 tier two communities throughout the province. This represents 76% of Manitobans, which is ahead of the Company's 70% year-end target. In the business market, NexGen technology was deployed to 194 office buildings, 28 industrial parks and 14 hotels. This new infrastructure positions MTS to take advantage of rapidly growing demand for high-speed Internet service today, as well as for the broadband-enabled services of the future.

In addition to the organic growth MTS achieved in its markets in 2001, the Company also added to its customer base through the acquisition of three Manitoba-based Internet service providers – Portage Internet Connection, Pangea.ca Inc. and Web4 Internet Services, together representing approximately 7,700 customers. These acquisitions provide an excellent opportunity to cost-effectively migrate customers from dial-up to high-speed Internet service.

Revenues from e-business operations were \$25.5 million in 2001 compared with \$1.2 million in 2000. This significant increase is primarily attributable to the acquisition of EXOCOM in January 2001 and its subsequent integration into Qunara operations during the year. Following this acquisition, Qunara went on to aggressively grow the e-business operations, delivering a 35% year over year increase in revenues on a pro forma basis. EXOCOM strategically enhances Qunara's ability to provide new products and services, increase its client base and expand into new markets. MTS's e-business unit has a high quality, well-diversified customer base that spans several industries as well as federal and provincial government departments. A major e-business win in 2001 occurred when the Canadian Department of National Defence awarded Qunara a \$5.2 million contract for services related to IT security and privacy requirements.

Miscellaneous revenues, including telecommunications-related services and home security, decreased by \$3 million in 2001. This lower relative level of revenues is attributable to the Company's completion of certain service contracts in the United States, offset by growth in home security services. During the year, MTS grew its home security business both organically and through the acquisition of Creative Home Systems Inc. and Knight Security and Communications Inc.

Operating Expenses

(in millions)	200	2000	% change
Baseline operations expense	\$ 340.3	\$ 319.0	6.7
Bell Intrigna operations	240.4	4 79.2	203.5
Contribution and long distance costs	54.3	63.1	(13.9)
Depreciation and amortization	226.2	195.6	15.6
Operating expenses	\$ 861.2	\$ 656.9	31.1

Operating expenses increased by 31.1% to \$861.2 million in 2001. This increase reflects the continuing growth of Bell Intrigna, as well as a net increase in expenditures associated with the Company's baseline operations. Driven by the deployment of NexGen and the Company's expanding e-business activities, baseline operations expenses were up 6.7% to \$340.3 million. This was partially offset by reduced spending levels in traditional operations resulting from cost reduction initiatives.

Bell Intrigna's operations expense increased to \$240.4 million in 2001 in support of the company's advances in the market. These increases in operations expense, as compared to expenses in 2000, were due to higher employee-related expenses, the cost of facilities rentals required to deliver improved revenue performance, and expenses associated with accelerating customer migration on-net.

Contribution and long distance expenses were down 13.9% to \$54.3 million, compared with \$63.1 million in 2000. The primary reason for this decline was the elimination of the contribution component of settlement expenses as a result of the CRTC's new contribution mechanism based on a revenue charge format. 2001 was a transition year to this new methodology, and required telecommunications providers to contribute 4.5% of their eligible revenues to fund a national subsidy. The net impact of this change was marginally positive on MTS's baseline EBITDA in 2001.

Non-cash expenses of depreciation and amortization increased, as planned, by 15.6% to \$226.2 million, primarily due to the rapid expansion in Bell Intrigna's network investment and the ramp-up of its back office customer support systems. As well, new telecommunications plant in MTS's baseline operations associated with NexGen also contributed to higher levels of depreciation expense.

Debt Charges

(in millions)	2001	2000	% change
Debt charges	\$ 25.0	\$ 25.6	(2.3)
Average weighted cost of long-term debt at year end	7.52%	7.50%	
Debt/total capital ratio	30.1%	29.7%	

Debt charges decreased by \$0.6 million or by 2.3% to \$25.0 million in 2001. These lower charges are attributable to a decrease in the Company's short-term interest charges, and the absence of the provincial service charge that was eliminated when the Company completed the refinancing of its remaining long-term debt owed to the Province of Manitoba in April 2000.

Income Tax Expense

(in millions)	2001	2000	% change
Income tax expense	\$ 63.5	\$ 56.1	13.2

MTS's income tax expense increased by 13.2% to \$63.5 million in 2001, reflecting income tax expense at the full statutory rate on baseline operations. This was partly offset by tax recoveries from Bell Intrigna. 2001 marked the completion of the Company's transition to full taxation. Components of the Company's strategy for managing the transition to full taxation included share buybacks, cash investments, aggressive productivity gains, debt reductions and rate increases. This process began in 1997 when MTS became a taxable entity and created a tax shield resulting from certain contributions to its pension plan. As this tax shield was utilized and various corporate entities within MTS became taxable, income tax increased. The Company's success in managing its transition to full taxation is reflected in its ability to achieve a five-year compound annual growth rate on after-tax baseline EPS of 10%.

LIQUIDITY AND CAPITAL RESOURCES

Cash Flows from Operations

(in millions)	2001			2000	% change		
Cash flows from operating activities	\$	293.3	\$	287.3	2.1		

Cash flows from operating activities were \$293.3 million, representing growth of 2.1%. The increase in cash flows from operations in 2001 reflects higher levels of depreciation and amortization and higher levels of cash provided by changes in working capital. The increase in cash provided by changes in working capital is due to an increase in cash taxes payable, which was partly offset by increased working capital requirements at Bell Intrigna arising from its growing volume of business. These increases were partially offset by a change in future income taxes and an increase in the impact of Bell Intrigna on net income.

Investing Activities

(in millions)	2001	2000	% change
Cash flows used in investing activities	\$ 407.7	\$ 276.1	47.7

Cash flows used for investing activities increased by 47.7% as a result of the Company's expanded capital program in Manitoba and Western Canada. Total capital expenditures for the year were \$380.6 million, compared with \$270.3 million in 2000. Capital expenditures at Bell Intrigna were \$116.2 million, consistent with levels in 2000. These funds were utilized for the continued expansion of Bell Intrigna's network and back office systems. In the baseline business, capital expenditures increased

as deployment of NexGen infrastructure gained momentum. During the year, \$264.4 million was invested in baseline operations, including \$111.5 million for NexGen. MTS's investing activities also included the acquisitions of EXOCOM, Pangea.ca Inc., Portage Internet Connection, Creative Home Systems Inc., Knight Security and Communications Inc., Click-Find-Save Inc., and Web4 Internet Services for total cash consideration of \$26.9 million.

Financing Activities

(in millions)		2001	2000	
Cash flows from financing activities	\$	24.0	\$ (49.8)	

Dividends paid to shareholders at a rate of \$0.19 per share each quarter resulted in a cash outflow of \$49 million, representing a decrease of \$0.1 million from a year earlier, due to a reduction in the number of Common Shares outstanding. During 2001, the Company issued 132,600 Common Shares pursuant to stock options for cash consideration of \$2.2 million. In addition, 62,333 Common Shares of Bell Intrigna (2000 – 59,831) were issued to Bell Intrigna's non-controlling shareholder, Bell Canada, in exchange for cash consideration of \$62.3 million (2000 – \$59.9 million). In June 2001, MTS established a normal course issuer bid that permits it to purchase up to 5 million Common Shares for cancellation over the following 12-month period. During the fourth quarter, MTS purchased 197,100 Common Shares for cancellation for cash consideration of \$6.5 million. (2000 – 2,447,800 Common Shares for cash consideration of \$59.5 million.)

Credit Ratings

	2001	2000
DBRS – Commercial Paper	R-1 (low)	R-1 (low)
DBRS – Senior Debentures	A (low)	A (low)
Standard & Poor's – Commercial Paper	A-1 (mid)	A-1
Standard & Poor's – Senior Debentures	A I	А

In October 2000, Standard & Poor's acquired the Canadian Bond Rating Service, which had already provided credit ratings for MTS in 2000. Standard & Poor's A-1 Canadian commercial paper rating includes low, mid and high rankings within the A-1 category. The Canadian Bond Rating Service had no equivalent rankings within its A-1 commercial paper rating.

MTS continues to command excellent credit ratings. This reflects the Company's strong balance sheet, sustained levels of high profitability in the baseline operations, its leading market position in Manitoba supported by solid revenue growth, and the prudent implementation of its growth strategy in Western Canada. In November 2001, the Dominion Bond Rating Service confirmed credit ratings of "R-1 (low)" on MTS's commercial paper and "A (low)" on MTS's senior debentures. In March 2001, Standard & Poor's issued credit ratings of "A-1 (mid)" on the Company's commercial paper and "A" on its senior unsecured debt.

Credit Facilities

In June 2001, MTS filed a short form base shelf prospectus to establish a new medium term note program. This program enables MTS to periodically issue medium term notes up to an amount of \$350 million through to July 2003. These funds will be used to re-finance other maturing notes and to fund business expansion activities as required. MTS issued \$70 million of notes under this program in February 2002. The Company also has a \$100 million commercial paper program under which \$15 million was outstanding as at December 31, 2001. This program provides the option to add a short-term component to MTS's debt structure where appropriate.

OUTLOOK

MTS anticipates strong financial performance in 2002 to support its objective of achieving sustainable, long-term profitable growth. MTS intends to continue to prudently invest in growth opportunities within and adjacent to its core markets. As part of that effort, there will be continued emphasis on strengthening the business in Manitoba, which will strengthen the Company's status as the undisputed market leader and franchise brand for full service communications.

The outlook in 2002 for MTS is positive. The baseline business is expected to show revenue growth of 6% to 8%, with both EBITDA and EPS anticipated to grow 6% to 8%. At Bell Intrigna, the priority is to accelerate the path to profitability while maintaining strong growth in revenues. Management believes its financial targets rank well in the Canadian industry, and demonstrate a strong baseline business with excellent upside potential through its growth strategy. The Company is focused on maintaining an attractive balance of risk and reward and is confident about delivering shareholder value in 2002.

In the baseline business, MTS is well-positioned to continue delivering high levels of profitability in its traditional operations – local, long distance and directory services – while taking advantage of higher-growth opportunities in wireless, e-business and broadband markets. Over the years, MTS has consistently increased revenues and margins in traditional operations, while maintaining, at year-end 2001, an estimated 80% of the long distance market, 98% of the local market, and a reputation as the lowest cost telecommunications provider in Canada.

2002 presents opportunities to maintain a strong performance in the Company's traditional operations. Revenues from local services are anticipated to increase in 2002 as a result of a full year's impact from rate increases that were implemented during 2001, and continuing growth in enhanced services due to increasing penetration levels and new additions to this portfolio. These increased revenues will be partially offset by lower contribution revenues, limited competitive losses that are forecast on the business side, and a decline in residential network access lines as customers move to high-speed Internet and wireless services. The CRTC currently is conducting a review of price cap regulation with a decision expected in the second quarter of 2002. In addition to setting the parameters for the next price cap period, the CRTC also is expected to address subsidy requirements associated with high-cost service areas. The outcome of the CRTC's review is not anticipated to materially impact the Company's results.

During 2001, the competitive pressures on long distance pricing stabilized, providing some new, limited revenue opportunities. MTS introduced a toll network access charge of \$1.25 on monthly residential long distance rate plans in the first quarter of 2002. These price changes are expected to mitigate reduced revenues associated with competitive losses in this segment. In the year ahead, directory services are expected to deliver small improvements derived from modest increases in advertising rates and the roll-out of product enhancements. Taken together, revenues from traditional services are expected to increase in 2002.

Wireless, high-speed Internet and e-business services are forecast to continue to deliver excellent growth. In 2001, the wireless customer base increased by 22.1%. Revenue growth was impressive at 11.6%. These positive growth trends are expected to continue. MTS has invested in wireless infrastructure to capitalize on ongoing growth in this market, and to meet emerging demand for new high-value products and services. Wireless data services, such as point-of-sale applications, e-mail and mobile Web access, have very good potential longer term. Network investments are planned for 2002, through further digital cellular expansion under the Company's multi-year \$50 million program and upgrades that include the implementation of 1xRTT technology. 1xRTT is a standard for digital cellular PCS services that will enable new capabilities and improvements in voice efficiencies and allow for data transmission speeds of up to 144 kilobits per second. The Company continues to evaluate wireless growth opportunities outside Manitoba with its partner, Bell Canada.

A high-growth area of strategic value to MTS's baseline business is the Internet and other broadband-enabled opportunities that are supported by the Company's four-year, \$300 million investment in next generation infrastructure. By year-end, the Company captured 37% of the consumer high-speed Internet market in Manitoba, up from 30% a year earlier. For 2002, the objective is to continue this growth trend and to migrate dial-up customers to higher-speed Internet solutions. MTS anticipates

increasing its high-speed consumer customer base by more than 30,000 in 2002. A further area of aggressive marketing focus in 2002 is business Internet services. Two new offerings, Professional and Network, were introduced in the latter part of 2001. Both services offer peak download speeds of up to 3 megabits per second and upload speeds of up to 320 kilobits per second.

As part of its NexGen initiative, activities will continue throughout the year on the development of a broadcast service offering for residential customers. Technical trials were undertaken in 2001 with market trials continuing in 2002. The Company applied to the CRTC for a broadcast licence, and a decision on this application is expected in the second quarter of 2002. The commercial launch of the offering is scheduled for 2003.

As demand increases for high-speed broadband services, MTS will leverage its next generation network as a source of growth, and also as a competitive differentiator for maintaining high levels of "customer ownership" in Manitoba. Ownership of the broadband customer is expected to be critical to future bundling strategies for services in residential and business markets.

E-business is another high-growth opportunity in the baseline business. MTS has been active in this segment since 1997 and, in 2002, expects strong performance from Qunara. Following the acquisition of EXOCOM in 2001, Qunara is positioned as an end-to-end e-business solutions provider to businesses in Canada and the United States. Qunara is specifically focused on growing its position in the Canadian market, expanding delivery capability within its existing client base, acquiring new strategic accounts and leveraging its technology partnerships. Qunara also will be selectively entering key vertical markets in the United States where it can offer unique services. Qunara revenues were \$25.5 million in 2001, and are expected to demonstrate revenue growth in the 30% range in 2002. Longer-term objectives are for e-business revenues to reach \$100 million by 2005 through a combination of organic growth and acquisitions.

MTS's baseline operations establish the Company as one of the lowest cost providers in Canada. Going forward, the Company will build on that position through continued strong cost management in traditional operations, while prudently funding higher growth areas of the business. Management believes this approach is appropriate for maintaining the Company's competitive position and delivering ongoing high levels of profitability. Overall, operating costs in the baseline business will rise slightly in 2002, to support wireless, Internet and e-business growth. These increases are expected to be partially offset by strong cost management efforts in traditional operations through re-engineering processes, re-negotiating contracts and leveraging the Company's alliance with Bell. In addition, the impact of the changes to the CRTC's contribution mechanism are anticipated to result in a decrease in MTS's contribution expense. This decrease will more than offset the associated decrease in the Company's contribution revenues and provide a net positive EBITDA benefit in 2002.

In Alberta and British Columbia, Bell Intrigna's objectives for 2002 are to advance its market position, while aggressively enhancing profitability. Bell Intrigna will move forward on strong revenue momentum established in 2001, significant addressable market penetration of 10%, and a strategic partnership with the GoA. Key areas of focus for Bell Intrigna in support of enhancing profitability include accelerating the migration of services onto the Bell Intrigna network, targeting new customers who can immediately be served by the Bell Intrigna network instead of through a resale arrangement, and optimizing its leased facilities.

MTS, at year-end, was in business development discussions with Bell Canada with respect to building on the successes that they have achieved together in Western Canada through the rapid growth and evolution of Bell Intrigna. MTS's objective is to conclude these discussions with an arrangement to improve the Company's growth prospects in Western Canada.

Liquidity and Capital Resources

The Company's planned baseline capital expenditures for 2002 are \$228 million. Capital is primarily targeted at the higher growth operations, including the NexGen roll-out, which represents a \$76 million capital expenditure. Further capital requirements for Bell Intrigna also are anticipated. In the first quarter of 2002, Bell Intrigna's capital forecast is \$25 million. The Company anticipates confirming Bell Intrigna's annual forecast following the conclusion of its business development

discussions with Bell Canada. In accordance with the agreements entered into by Bell Intrigna respecting the GoA's SUPERNET, Bell Intrigna is committed to spend \$59 million to build a portion of the base network over the term of the agreements.

The Company anticipates that its internally generated cash, together with cash reserves and access to its existing commercial paper and medium term note programs, will be sufficient to fund operating and capital expenditures and the payment of dividends in 2002. As such, it does not anticipate any change to its credit ratings. MTS maintains an industry-leading low debt-to-total capital ratio, which was 30.1% at year-end 2001. Going forward, the Company has adequate capacity to borrow funds to support its operations and to pursue new strategic opportunities aimed at delivering growth profitably, while continuing to maintain significant balance sheet strength. MTS expects to generate positive free cash flow in 2003.

REGULATORY ENVIRONMENT

The telecommunications industry in which the Company's major operating subsidiary, MTS Communications Inc. ("MTS Communications"), operates is governed by the CRTC, which regulates telecommunications common carriers under the authority of the *Telecommunications Act* (Canada). The CRTC has authority over certain aspects of the operations of telecommunications common carriers, including rates, service packages, quality of service, costing and accounting practices. The CRTC, however, has the discretion to forbear from regulating certain products and services where it considers the market to be sufficiently competitive to protect the interests of consumers.

The CRTC regulates MTS Communications as a telecommunications carrier, and previously exercised regulatory authority over MTS Mobility Inc. until its amalgamation with MTS Communications in January 2000 as part of the integration of the wireline and wireless businesses. The CRTC does not require MTS Communications to file tariffs for its wireless services, but retains the authority to regulate the terms and conditions of these services. As Bell Intrigna operates as a competitive local exchange carrier in Alberta and British Columbia, only its arrangements with other carriers are regulated by the CRTC. MTS Advanced and Qunara are not regulated by the CRTC.

For regulatory purposes, MTS Communications is divided into two segments: utility and competitive. The utility segment includes most local telephone services. Competitive segment services include long distance, wireless, Internet, data and terminal service offerings. MTS Communications is required to file tariffs for its local services and to demonstrate that its services cover their costs and underlying charges. Long distance, wireless, Internet access, terminal services and most data services provided by MTS Communications are forborne, meaning that the rates for these services do not require CRTC approval. MTS Communications, therefore, operates on an equal footing with its competitors in these forborne competitive segment services. The CRTC maintains the authority to impose general conditions on the provision of long distance, wireless and Internet access services to prevent unjust discrimination and the conferring of undue preference in relation to these services.

MTS Communications' utility segment has been regulated under a price cap regulatory mechanism since January 1998. Under the price cap regime, utility services are grouped into a number of service baskets. Initial prices for each basket are capped, after which annual price changes are adjusted by an inflation factor and a pre-determined productivity offset of 4.5%. Price cap regulation mandates price reductions only for services that are provided at prices above their costs, such as business rates in Winnipeg. Prices for services that are currently below cost, such as certain residential services, are permitted to rise. Price cap regulation applies only to local utility services, and is intended as an interim form of regulation as the market in local telephone services becomes more competitive. The CRTC conducted a review of the price cap regime during 2001 and is expected to issue a decision in the second quarter of 2002 that will adjust the price cap rules.

Since January 1998, the market in local telephone services has been open to competition. In a decision issued in May 1997, the CRTC required the telephone companies to unbundle certain essential elements of their local networks that must be made available to competitors at tariffed rates. This permits new entrants to provide competitive local service without completely replicating the networks of the existing telephone companies. Competitors also are permitted to enter the local market by

reselling the local services provided by MTS Communications. Local number portability has been available in Winnipeg since December 31, 1998 to facilitate competition in local telephone services.

MTS Communications, as an incumbent telephone company, retains an obligation to provide service throughout its operating territory. Regulatory proceedings are currently underway to determine the extent of subsidies required to support service in areas where the revenues from local service cannot be expected to cover the cost of providing service. The size of the subsidy needed to support below-cost service will be determined as part of the price-cap review proceeding conducted by the CRTC in 2001. In a decision issued in November, the CRTC determined that, beginning in the second quarter of 2001, local residential service would be subsidized through a national subsidy fund to which all telecommunications service providers must contribute a percentage of their telecommunications services revenues. The CRTC also determined that the subsidies to high-cost serving areas, in future, would be determined based on the incremental, forward-looking costs of providing residential service in these areas. These costs were developed and approved by the CRTC in 2001.

MTS made an application in September 2001 for a Class 1 Broadcast Distribution Undertaking licence to serve Region 2, which consists of the Prairie provinces. MTS intends to offer broadcasting services to customers using digital subscriber line technology to deliver media programming over telecommunications infrastructure. A decision on MTS's application is expected in the second quarter of 2002.

NEW ACCOUNTING PRONOUNCEMENTS

In accordance with new guidance provided by the Canadian Institute of Chartered Accountants ("CICA") effective January 1, 2002, MTS has adopted the accounting recommendations contained in the following CICA Handbook sections.

Section 3062, Goodwill and Other Intangible Assets

MTS fully implemented the recommendations contained in this section effective January 1, 2002. Accordingly, MTS has assigned each of its unamortized goodwill balances to a reporting unit, and, commencing January 1, 2002, MTS will not recognize any goodwill amortization. Rather, MTS will test goodwill for impairment upon transition, on an annual basis and when an event or circumstance occurs that more likely than not reduces the fair value of a reporting unit below its carrying value. The new CICA recommendations require disclosure of net income and earnings per share adjusted for amortization expense related to goodwill that is no longer subject to amortization. Accordingly, in the notes to its 2002 interim and annual financial statements, MTS will disclose 2001 adjusted net income and earnings per share for comparative purposes.

Section 3870, Stock-based Compensation and Other Stock-based Payments

MTS implemented the recommendations contained in this section effective January 1, 2002. Management has adopted the intrinsic value method of accounting for stock options granted to employees on or after January 1, 2002. As such, the new CICA recommendations require disclosure of the pro forma net income and earnings per share as if the fair value method were used for accounting for stock options. Accordingly, in the notes to its 2002 interim and annual financial statements, MTS will disclose the pro forma net income and earnings per share.

MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of Manitoba Telecom Services Inc. and the information in the annual report are the responsibility of management and have been approved by the Board of Directors.

The consolidated financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles, and necessarily include some amounts that are based on management's best estimates and judgments. Financial information presented elsewhere in the annual report is consistent with that in the consolidated financial statements.

In fulfilling its responsibilities, management has developed and maintains a system of internal controls including written policies and procedures, segregation of duties and responsibilities and an internal audit program. This system is designed to provide reasonable assurance that assets are adequately accounted for and safeguarded, transactions are properly authorized and recorded, and the financial records are reliable for preparing the consolidated financial statements. The Company has also instituted policies and guidelines, which require employees to follow high ethical business standards.

The Board of Directors carries out its responsibility for the consolidated financial statements in the annual report principally through its Audit Committee, which is composed entirely of outside Directors. The Audit Committee meets periodically with management and with the internal and external auditors to discuss the results of audit examinations with respect to the adequacy of internal controls and to review and discuss the consolidated financial statements. The Audit Committee recommends the consolidated financial statements to the Board for approval.

The consolidated financial statements have been audited by Deloitte & Touche LLP, Chartered Accountants, who have full access to the Audit Committee, with and without the presence of management. Their report follows.

William C. Fraser

President & Chief Executive Officer

Wayne S. Demkey

Vice-President Finance & Chief Financial Officer

FINANCIAL STATEMENTS

AUDIT COMMITTEE REPORT

To the Shareholders

Manitoba Telecom Services Inc.

The Audit Committee, which is composed entirely of outside Directors, oversees the financial reporting process on behalf of the Board of Directors. The Audit Committee has met independently with management and the external auditors to discuss the audited financial statements, including the quality of internal controls, accounting principles and significant judgments affecting these audited financial statements. The Audit Committee has also discussed among themselves the information disclosed by management and the external auditors without their presence. The Audit Committee has recommended the consolidated financial statements to the Board for approval.

Donald H. Penny, F.C.A., LL.D.Chairman of the Audit Committee

AUDITORS' REPORT

To the Shareholders

Manitoba Telecom Services Inc.

We have examined the consolidated balance sheets of Manitoba Telecom Services Inc. as at December 31, 2001 and 2000 and the consolidated statements of income, retained earnings and cash flow for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2001 and 2000 and the results of its operations and its cash flows for the years then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants Winnipeg, Manitoba

eloitle & Toucheur

January 30, 2002

consolidated statement of income (in thousands)

Years ended December 31	2001	2000
Operating revenues		
Local services	\$ 382,103	\$ 360,043
Long distance services	201,867	208,199
Bell Intrigna	182,184	58,140
Wireless services	120,618	108,110
Internet services	26,815	20,763
e-business	25,518	1,223
Directory services	31,959	30,887
Miscellaneous	31,930	 34,900
	1,002,994	822,265
Operating expenses		
Baseline operations	340,248	318,927
Bell Intrigna operations	240,438	79,235
Contribution and long distance costs	54,333	63,162
Depreciation and amortization	226,190	195,599
	861,209	656,923
Operating income	141,785	165,342
Other expense (income)	229	(10,711
Debt charges	24,979	25,589
ncome before income taxes and non-controlling interest	116,577	150,464
ncome taxes (Note 2)		
Current	89,596	23,025
Future	(26,114)	33,118
	63,482	56,143
ncome before non-controlling interest	53,095	94,321
Non-controlling interest	20,590	6,225
Net income	\$ 73,685	\$ 100,546
	\$ 1.14	\$ 1.55
Basic earnings per share	* ***	

Years ended December 31

2001

2000

consolidated statement of retained earnings (in thousands)

Years ended December 31	2001		2000
Retained earnings, beginning of year			
As previously stated	\$ 185,368	\$	113,340
Adjustment to reflect change in accounting for income taxes (Note 2)	-		62,530
Retained earnings restated, beginning of year	185,368		175,870
Net income	73,685		100,546
Dividends	(49,099)		(49,170)
Purchase of outstanding Common Shares (Note 8)	(5,073)		(41,878)
Retained earnings, end of year	\$ 204,881	\$	185,368
		-	

consolidated statement of cash flow (in thousands)

Cash flows from operating activities		
Net income	\$ 73,685	\$ 100,546
Depreciation and amortization	226,190	195,599
Cash from (used in) changes in working capital	76,316	(9,342)
Non-controlling interest	(20,590)	(6,225)
Future income taxes	(26,114)	33,118
Other, net	(36,116)	(26,411)
Cash flows from operating activities	293,371	287,285
Cash flows from investing activities		
Capital expenditures, net	(380,613)	(270,253)
Purchase of investments (Note 10)	(26,924)	(5,274)
Other	(130)	(464)
Cash flows used in investing activities	(407,667)	(275,991)
Cash flows from financing activities		
Dividends	(49,099)	(49,170)
Issuance of notes payable (Note 6)	15,000	-
Issuance of share capital (Note 8)	2,181	343
Issuance of share capital by subsidiary to non-controlling interest	62,327	59,831
Purchase of outstanding Common Shares (Note 8)	(6,502)	(59,501)
Repayment of long-term debt	- 1	(84)
Decrease in premium on long-term debt		(1,318)
Cash flows from (used in) financing activities	23,907	(49,899)
Decrease in cash and cash equivalents	(90,389)	(38,605)
Cash and cash equivalents, beginning of year	113,607	152,212
Cash and cash equivalents, end of year	\$ 23,218	\$ 113,607

consolidated balance sheet (in thousands)

Accounts receivable 195,600 150 Prepaid expenses 18,332 15 Current portion of future income taxes (Note 2) 5,929 4 Property, plant and equipment (Note 3) 1,289,180 1,110 Other assets (Note 4) 49,830 42 Future income taxes (Note 2) 48,102 20 Intangible assets (Note 5) 31,758 111 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Accounts payable and accrued liabilities \$ 352,869 \$ 231 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 Current portion of long-term debt (Note 7) 13,357 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 Retained earnings	December 31	2001		2000
Cash and cash equivalents	ASSETS			
Accounts receivable 195,600 150 Prepaid expenses 18,332 15 Current portion of future income taxes (Note 2) 5,929 4 Property, plant and equipment (Note 3) 1,289,180 1,110 Other assets (Note 4) 49,830 42 Future income taxes (Note 2) 48,102 20 Intangible assets (Note 5) 31,758 111 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Accounts payable and accrued liabilities \$ 352,869 \$ 231 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 Current portion of long-term debt (Note 7) 13,357 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 Retained earnings 78,300 12,300	Current assets			
Prepaid expenses	Cash and cash equivalents	\$ 23,218	\$	113,607
Current portion of future income taxes (Note 2) Current portion of future income taxes (Note 2) Current portion of future income taxes (Note 3) Corpoperty, plant and equipment (Note 3) Cutter assets (Note 4) Future income taxes (Note 2) Intangible assets (Note 5) Current labilities Accounts payable and accrued liabilities Accounts payable (Note 6) Current portion of long-term debt (Note 7) Current debt (Note 7) Current debt (Note 7) Current debt (Note 2) Current makes (Note 2) Current makes (Note 2) Current portion of long-term debt (Note 7) Current portion of long-term debt (Note 7) Current debt (Note 7) Current debt (Note 7) Current debt (Note 2) Current portion of long-term debt (Note 2) Current portion of long-term debt (Note 3) Current portion of long-term debt (Note 7) Current liabilities Sa52,869 Sa52,86	Accounts receivable	195,600		150,039
Property, plant and equipment (Note 3)	Prepaid expenses	18,332		15,501
Property, plant and equipment (Note 3) Other assets (Note 4) Future income taxes (Note 2) Intangible assets (Note 5) LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Accounts payable and accrued liabilities Accounts payable (Note 6) Current portion of long-term debt (Note 7) Current debt (Note 7) Deferred employee benefits Future income taxes (Note 2) Non-controlling interest Non-controlling interest Share capital (Note 8) Retained earnings 1,100 4,9,830 4,9,830 4,48,830 2,117 1,661,949 1,468 1,100 1,110	Current portion of future income taxes (Note 2)	5,929		4,151
Other assets (Note 4) 49,830 42 Future income taxes (Note 2) 48,102 20 Intangible assets (Note 5) 31,758 11 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Accounts payable and accrued liabilities \$ 352,869 \$ 231 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 25 Current portion of long-term debt (Note 7) 13,357 406,433 255 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781		243,079		283,298
Future income taxes (Note 2) 48,102 20 antangible assets (Note 5) 31,758 111 \$ 1,661,949 \$ 1,468 \$ 1,661,949 \$ 1,468 \$ 1,661,949 \$ 1,468 \$ 1,661,949 \$ 1,468 \$	Property, plant and equipment (Note 3)	1,289,180		1,110,645
State Stat	Other assets (Note 4)	49,830		42,131
S	Future income taxes (Note 2)	48,102		20,738
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities \$ 352,869 \$ 231 Accounts payable and accrued liabilities \$ 25,207 23 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 13,357 Current portion of long-term debt (Note 7) 13,357 406,433 255 Long-term debt (Note 7) 316,311 329 35 35 Future income taxes (Note 2) 11,719 8 35 760,411 628 Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	Intangible assets (Note 5)	31,758		11,356
Current liabilities \$ 352,869 \$ 231 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 13,357 Current portion of long-term debt (Note 7) 13,357 406,433 255 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity 5hare capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781		\$ 1,661,949	\$	1,468,168
Accounts payable and accrued liabilities \$ 352,869 \$ 231 Advance billings and payments 25,207 23 Notes payable (Note 6) 15,000 Current portion of long-term debt (Note 7) 13,357 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity 5hare capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	LIABILITIES AND SHAREHOLDERS' EQUITY			
Advance billings and payments Notes payable (Note 6) Current portion of long-term debt (Note 7) Long-term debt (Note 7) Deferred employee benefits Future income taxes (Note 2) Non-controlling interest Share capital (Note 8) Retained earnings 25,207 11,000 13,357 406,433 255 316,311 329 325 326 327 328 329 329 329 320 320 320 320 320	Current liabilities			
Notes payable (Note 6) 15,000 Current portion of long-term debt (Note 7) 13,357 406,433 255 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity 597,256 596 Retained earnings 204,881 185 802,137 781	Accounts payable and accrued liabilities	\$ 352,869	\$	231,798
Current portion of long-term debt (Note 7) 13,357 406,433 255 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity 597,256 596 Retained earnings 204,881 185 802,137 781	Advance billings and payments	25,207		23,303
A06,433 255 Long-term debt (Note 7) 316,311 329 Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	Notes payable (Note 6)	15,000		-
Share capital (Note 8) Share capital (Note 8) Retained earnings Start (Note 7) Start (Note 8) St	Current portion of long-term debt (Note 7)			
Deferred employee benefits 25,948 35 Future income taxes (Note 2) 11,719 8 760,411 628 Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781		406,433		255,101
Future income taxes (Note 2) 11,719 8 760,411 628 Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) Retained earnings 597,256 596 204,881 185 802,137 781	Long-term debt (Note 7)	316,311		329,668
760,411 628 Non-controlling interest 99,401 57 Shareholders' equity 597,256 596 Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	Deferred employee benefits	25,948		35,148
Non-controlling interest 99,401 57 Shareholders' equity Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	Future income taxes (Note 2)	11,719		8,718
Shareholders' equity Share capital (Note 8) Retained earnings 204,881 802,137 781		760,411	_	628,635
Share capital (Note 8) 597,256 596 Retained earnings 204,881 185 802,137 781	Non-controlling interest	99,401		57,661
Retained earnings 204,881 185 802,137 781	Shareholders' equity			
802,137 781	Share capital (Note 8)	597,256		596,504
	Retained earnings	204,881		185,368
\$ 1.661.949 \$ 1.468		802,137		781,872
		\$ 1,661,949	\$	1,468,168

Approved on behalf of the Board

11219

Chairman

Director

FINANCIAL STATEMENTS

notes to consolidated financial statements

For the years ended December 31, 2001 and 2000

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation

The consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles. The consolidated financial statements include the accounts of Manitoba Telecom Services Inc. (the "Company") and its wholly owned subsidiaries, MTS Communications Inc., MTS Advanced Inc., Manitoba Telecom Services International Inc., AAA Alarm Systems Ltd., Qunara Inc., and The EXOCOM Group Inc., as well as its majority-owned subsidiary, Bell Intrigna Inc.

Revenue recognition

Revenues from local telecommunications, Internet and e-business services are recognized in the period the services are provided.

Revenues from long distance and wireless airtime are recognized based on usage in the period the services are provided. Revenues from telecommunications and e-business related maintenance services are deferred and recognized over the period of the customer contract. Revenues from telecommunications and e-business related product sales are recognized once the product is installed and available for use. Directory revenues are recognized during the period the directory is in circulation.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, net of bank overdrafts, and money market instruments which are readily convertible into known amounts of cash.

Property, plant and equipment

Property, plant and equipment is recorded at original cost, including materials, direct labour and certain overhead costs associated with construction activity and an allowance for the cost of funds during construction. Depreciation is calculated on a straight-line basis over the estimated useful life of property, plant and equipment by applying rates that are based on a continuing program of engineering studies. The composite depreciation rate for the year ended December 31, 2001 was 7.5% (2000 – 7.7%).

Deferred costs

Deferred costs include cellular and PCS activation costs and home security customer installation costs that are amortized over the period of expected benefits, which is normally two years for cellular and PCS, and ten years for home security customers. Deferred costs also include costs associated with the issuance of long-term debt, which are amortized over the term of the issue. The carrying value of deferred costs is presented net of accumulated amortization. Total amortization of deferred costs charged to operations amounts to \$16.2 million in 2001 (2000 – \$11.7 million).

Intangible assets

Intangible assets are comprised of goodwill and other intangible assets. Goodwill represents the excess of the aggregate purchase price over the fair value of the identifiable net assets of subsidiaries at the dates of acquisition and is amortized on a straight-line basis over the estimated periods of benefit ranging from four to 20 years. The carrying value of goodwill is evaluated for potential permanent impairment on an ongoing basis. In order to determine whether permanent impairment exists, the Company's management considers the financial condition of each acquired business unit, as well as its expected pre-tax earnings, cash flows and market-related values. Any impairment in the value of goodwill is written off against earnings in the year the impairment is recognized. Total amortization of goodwill charged to operations amounts to \$3.6 million in 2001 (2000 – \$1.7 million). Other intangible assets represent customer contracts and other contractual arrangements, which are being amortized over the estimated period of benefit of one to ten years. Total amortization of other intangible assets charged to operations amounts to \$0.3 million in 2001. The carrying value of intangible assets is presented net of accumulated amortization.

Translation of foreign currencies

Foreign currencies have been translated into Canadian dollars at rates of exchange on the following bases:

- i. Monetary assets and liabilities at effective rates prevailing at the end of the year; and
- ii. Revenues and expenses at rates prevailing at the respective transaction dates.

Financial instruments

The Company's financial assets and liabilities are initially recorded at the related transaction amount, which is normally the historical cost. When the carrying value of a financial asset exceeds its fair value on a basis that is other than temporary, the carrying value is reduced to the fair value.

With the exception of long-term debt, the carrying value of the Company's financial assets and liabilities, which are subject to normal trade terms, approximates the fair value. The Company's long-term debt, with a cost of \$329.7 million (2000 – \$329.7 million), has a fair market value of \$356.0 million as at December 31, 2001 (2000 – \$344.2 million). During the years ended December 31, 2001 and 2000, the Company has not utilized any derivative financial instruments.

The Company is exposed to credit risk from its customers. This risk is minimized by the Company's large and diverse customer base.

Income taxes

The Company uses the liability method of accounting for income taxes. Under this method, future income tax assets and liabilities are determined based on the differences between the tax basis of an asset or liability and its carrying amount, and are measured using

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

substantively enacted tax rates, that, at the balance sheet date, are expected to be in effect when the differences are expected to reverse.

Employee future benefits

Pension and other employee future benefit costs are determined using the projected benefit method prorated on years of service and based on best estimate assumptions. The discount rate used to calculate the accrued benefit obligation is determined by reference to market interest rates of high quality corporate bonds at measurement date. Market-related values of pension fund assets are calculated using a four-year moving average of year-end market values. The excess of the net actuarial gain or loss over 10% of the greater of the benefit obligation and the market-related value of plan assets is amortized over the expected average remaining service life of active employees. Transitional assets and obligations, arising upon implementation of the recommendations in section 3461, Employee Future Benefits, of the Canadian Institute of Chartered Accountants' Handbook, are amortized on a straight-line basis over the expected average remaining service life of active employees.

2. INCOME TAXES

The balances of future income taxes as at December 31, 2001 and 2000, represent the future benefit of unused tax losses, and temporary differences between the tax and accounting bases of assets and liabilities to the extent that they are more likely than not to be realized. The temporary differences are mainly due to differences between the net book value and undepreciated capital cost of property, plant and equipment, and the net book value and tax values of goodwill and deferred charges. A reconciliation of the statutory income tax rate to the effective income tax rate is as follows:

	2001	2000
Combined basic federal and provincial statutory income tax rate	45.1%	46.1%
Realization of benefit of losses and additional tax deductions	-	(14.0)
Large corporations tax	1.5	1.6
Impact of future federal and provincial tax rate reductions	6.7	3.2
Other items	1.2	0.4
	54.5%	37.3%

Effective January 1, 2000, upon adoption of the liability method of accounting for income taxes, retained earnings increased by \$62.5 million, the net future income tax asset increased by \$64.3 million, and non-controlling interest increased by \$1.8 million.

3. PROPERTY, PLANT AND EQUIPMENT

	2001		20	00	
Cost	Accumulated Depreciation		Cost		ccumulated epreciation
\$ 2,245,127	\$ 1,353,095	\$	2,057,007	\$	1,232,839
462,893	248,179	!	355,943		220,003
139,645	85,252		132,811		79,431
100,427	-		83,464		-
21,650	-		7,755		· · · · -
5,964	-		5,938		-
\$ 2,975,706	\$ 1,686,526	\$	2,642,918	\$	1,532,273
\$ 1,	289,180		\$ 1,11	0,645	
	Cost \$ 2,245,127 462,893 139,645 100,427 21,650 5,964 \$ 2,975,706	Cost Depreciation \$ 2,245,127 \$ 1,353,095 462,893 248,179 139,645 85,252 100,427 - 21,650 - 5,964 - \$ 2,975,706 \$ 1,686,526 \$ 1,289,180	Cost Depreciation \$ 2,245,127 \$ 1,353,095 \$ 462,893 248,179 139,645 85,252 100,427 - 21,650 - 5,964 - \$ 2,975,706 \$ 1,686,526 \$ \$ 1,289,180	Cost Accumulated Depreciation Cost \$ 2,245,127 \$ 1,353,095 \$ 2,057,007 462,893 248,179 355,943 139,645 85,252 132,811 100,427 - 83,464 21,650 - 7,755 5,964 - 5,938 \$ 2,975,706 \$ 1,686,526 \$ 2,642,918 \$ 1,289,180 \$ 1,11	Cost Accumulated Depreciation Cost Accumulated Depreciation Accumulated Cost Accumulated Depreciation Accumulated D

4. OTHER ASSETS

(in thousands)		2001	2000
Deferred cellular and PCS activation costs	s	20,169	\$ 15,078
Deferred alarm installation costs		4,798	3,644
Other deferred costs		8,174	2,267
Long-term investment, at cost		10,042	10,000
Long-term disability fund, at cost		4,846	4,954
Investment, at equity		1,801	6,188
	S	49,830	\$ 42,131

FINANCIAL STATEMENTS MANITOBA TELECOM SERVICES INC. • PAGE 41

notes to consolidated financial statements

OTHER ASSETS (continued)

The Company uses the equity method to account for its investment in a company subject to significant influence. The difference between the purchase price and the underlying net book value of this investment, at the date of investment, was \$5.9 million. During 2001, the unamortized balance was amortized on a straight-line basis over the estimated period of benefit of two years.

5. INTANGIBLE ASSETS

(in thousands)	2001	2000
Goodwill Other intangible assets	\$ 30,205	\$ 11,356
Other intaligible assets	\$ 1,553 31,758	\$ 11,356

6. NOTES PAYABLE

Notes payable is comprised of short-term commercial paper, and as at December 31, 2001, has an interest rate of 2.34% and a maturity date of January 11, 2002.

At December 31, 2001, the Company has lines of credit available for cash flow requirements in the amount of \$150 million. These credit facilities consist of \$100 million supporting the commercial paper program, \$25 million supporting an irrevocable letter of credit, and \$25 million uncommitted.

7. LONG-TERM DEBT

(in thousands)	2001	2000
Medium Term Note, 9.00%, due January 27, 2002	\$ 13,357	\$ 13,357
Medium Term Note, 7.75%, due March 1, 2005	9,691	9,691
Medium Term Note, 8.75%, due May 15, 2005	34,891	34,891
Medium Term Note, 7.75%, due September 30, 2005	15,501	15,501
Medium Term Note, 8.00%, due April 17, 2006	48,106	48,106
Medium Term Note, 9.00%, due May 2, 2007	14,663	14,663
Medium Term Note, 6.50%, due July 2, 2007	80,000	80,000
Medium Term Note, 8.50%, due September 29, 2007	11,880	11,880
Medium Term Note, 9.125%, due April 3, 2008	27,699	27,699
Medium Term Note, 5.90%, due June 2, 2008	62,000	62,000
Medium Term Note, 8.625%, due September 8, 2010	11,880	11,880
	329,668	329,668
Less: Current portion of long-term debt	13,357	-
	\$ 316,311	\$ 329,668

Interest on long-term debt, including amortization of debt issue costs, amounts to \$24.9 million in 2001 (2000 - \$24.9 million).

8. SHARE CAPITAL

Authorized

Unlimited number of Preference Shares
Unlimited number of Common Shares

Preference Shares

The Preference Shares are of two classes, issuable in one or more series, for which the Directors of the Company may fix the number of shares and determine the designation, rights, privileges, restrictions and conditions. A class of Preference Shares of a single series has been designated as Class A Preference Shares.

The attributes of the Class A Preference Shares are identical in all respects to those of the Common Shares except:

- The Class A Preference Shares are not entitled to receive notice of, or attend or vote at, meetings of shareholders on resolutions electing Directors.
- The Class A Preference Shares are convertible, at any time, into Common Shares, on a one-for-one basis.
- Dividends on the Class A Preference Shares will be payable on the same dates as dividends are paid on the Common Shares of the
 Company, using the same record date for determining holders of Class A Preference Shares entitled to dividends as the record
 date for Common Share dividends, in an amount per Class A Preference Share equal to the corresponding amount of dividends
 per Common Share.

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notes to consolidated financial statements

SHARE CAPITAL (continued)

The Class A Preference Shares participate in the earnings of the Company on an equivalent basis with the Common Shares and are, therefore, included in the weighted average number of shares outstanding for the purposes of calculating basic earnings per share.

Common Shares

The holders of the Common Shares are entitled to one vote per Common Share on all matters to be voted on by the holders of Common Shares and are entitled to receive such dividends as may be declared by the Board of Directors of the Company.

(in thousands, except number of shares)	200	01		2000		
	Number		Value	Number		Value
Class A Preference Shares	7,779,556	\$	185,868	7,779,556	\$	185,868
Common Shares						
Opening balance	56,788,544	\$	410,636	59,213,944	\$	427,916
Purchased for cancellation	(197,100)		(1,429)	(2,447,800)		(17,623)
Issued pursuant to stock options	132,600		2,181	22,400		343

During the year, the Company purchased 197,100 Common Shares for cancellation for cash consideration of \$6.5 million under the terms of its normal course issuer bids (2000 – 2,447,800 Common Shares for \$59.5 million). The excess of the purchase price over the stated capital in the amount of \$5.1 million was charged to retained earnings (2000 – \$41.9 million).

56,724,044

411,388

597,256

56,788,544

410,636

596,504

On April 5, 2000, when the Company repaid all indebtedness to the Province of Manitoba, the Special Share held by the Province was redeemed for \$1.00. This resulted in the repeal of certain provisions of *The Manitoba Telephone System Reorganization and Consequential Amendments Act* which established the Special Share. As a result, the Special Share no longer forms part of the Company's Share Capital.

Employee Share Ownership Plan

Effective January 1, 1998, the Company implemented an employee share ownership plan under which eligible employees can purchase Common Shares of the Company, through regular payroll deductions, by contributing between 1% and 6% of salary. For every \$4 contributed by an employee, the Company contributes \$1. The Company records its contributions as a component of operating expenses. During 2001, the Company contributed \$0.9 million (2000 – \$0.8 million) to this plan. All Common Shares purchased on behalf of employees under this plan during the year were purchased at fair market value.

Stock options

Total share capital

The Company has a stock option plan under which the Board may grant options to purchase Common Shares to employees and Directors at a price not less than the weighted average of the prices at which the Common Shares traded on all exchanges on which the Common Shares are listed on the five days immediately preceding the date of grant of the option. The options are exercisable during a period not to exceed ten years. The right to exercise the options accrues over a period of five years of continuous employment at a rate of 20% per year effective on the anniversary of the date the options were granted. The Company has reserved a maximum of 3.5 million Common Shares to meet rights outstanding under the stock option plan.

	2001		20			
	Number of Shares		Average cise Price	Number of Shares	Average Exercise, Price	
Outstanding, beginning of year	1,094,150	\$	18.23	890,550	\$	16.40
Granted	754,200		36.66	226,000		25.18
Exercised	(132,600)		16.45	(22,400)		15.32
Outstanding, end of year	1,715,750	\$	26.47	1,094,150	\$	18.23
Exercisable	523,020	\$	16.65	410,910	\$	15.60

	Options Outstanding		Average	
Year granted	at December 31, 2001	Exercisable	Exercise Price	Expiry Date
2001	754,200	-	\$ 36.66	2011
2000	226,000	45,200	25.18	2010
1999	236,550	94,620	19.04	2009
1998	80,000	48,000	18.06	2008
1997	419,000	335,200	14.63	2007

9. EMPLOYEE FUTURE BENEFITS

The Company has a contributory defined benefit best average pension plan (the "Pension Plan"), which covers the employees of Manitoba Telecom Services Inc., MTS Communications Inc., MTS Advanced Inc., and Manitoba Telecom Services International Inc. The Pension Plan provides pensions based on length of service and best average earnings. The Company's policy is to fund the Pension Plan as determined through periodic actuarial valuations. Contributions reflect actuarial assumptions regarding salary projections and future service benefits. The Company also provides supplemental pension arrangements and other non-pension employee future benefits that are unfunded with the exception of the long-term disability plan for which the Company has dedicated assets set aside to fund benefits. These assets are recorded on the Company's financial statements.

The actuarial assumptions used in determining the Company's accrued benefit obligations for December 31, 2001 include a discount rate of 7.50% (2000 – 7.00%) for pension liabilities and 6.75% (2000 – 7.00%) for the non-pension employee future benefits liabilities, expected long-term rate of return on plan assets of 7.50% (2000 – 7.25%), and a rate of compensation increase of 3.00% (2000 – 2.25%).

In 2001, the Company recognized a defined benefit pension plan credit of \$6.8 million (2000 – \$4.7 million), which is comprised of a current service cost (net of employee contributions) of \$12.3 million (2000 – \$11.9 million), interest on the accrued benefit obligation of \$58.6 million (2000 – \$58.5 million), an expected return on plan assets of \$66.8 million (2000 – \$64.2 million), and the amortization of the transitional asset of \$10.9 million (2000 – \$10.9 million).

The aggregate accrued benefit obligation of the Company's defined benefit pension plans of \$841.3 million at December 31, 2001 (2000 – \$851.1 million) is comprised of the accrued benefit obligation at January 1, 2001 of \$851.1 million (2000 – \$816.5 million), current service cost of \$21.3 million (2000 – \$20.7 million), interest on the accrued benefit obligation of \$58.6 million (2000 – \$58.5 million), the actuarial gain on the obligation of \$38.4 million (2000 – actuarial loss of \$20.8 million), and benefit payments and transfers of \$51.3 million (2000 – \$65.4 million). Included in the accrued benefit obligation at year-end is an accrued benefit obligation totalling \$3.6 million (2000 – \$2.7 million) in respect of plans that are not funded.

The fair value of the Pension Plan assets at December 31, 2001 of \$915.7 million (2000 – \$964.8 million) is comprised of the fair value of plan assets at January 1, 2001 of \$964.8 million (2000 – \$961.3 million), employee contributions of \$9.0 million (2000 – \$8.8 million), the actual loss on plan assets of \$6.8 million (2000 – gain of \$60.1 million), and benefits paid during the year of \$51.3 million (2000 – \$65.4 million). The excess of the Pension Plan assets over the accrued benefit obligation at December 31, 2001 is \$74.4 million (2000 – \$113.7 million).

At December 31, 2001, the accrued pension benefit liability recognized in the financial statements is \$1.3 million (2000 – \$8.1 million). The unamortized net actuarial loss and unamortized net transitional asset of the Company's defined benefit pension plans are \$60.1 million (2000 – \$24.9 million) and \$135.8 million (2000 – \$146.7 million), respectively.

In 2001, the Company recognized an expense relating to the Company's other benefit plans of \$1.7 million (2000 – \$1.6 million) which is comprised of a current service cost of \$1.3 million (2000 – \$1.2 million), interest on the accrued benefit obligation of \$0.9 million (2000 – \$0.8 million), an expected return on plan assets of \$0.4 million (2000 – \$0.3 million), and the amortization of the transitional asset of \$0.1 million (2000 – \$0.1 million).

The aggregate accrued benefit obligation of the Company's other defined benefit plans of \$13.6 million at December 31, 2001 (2000 – \$12.6 million) is comprised of the accrued benefit obligation at January 1, 2001 of \$12.6 million (2000 – \$11.6 million), current service cost of \$1.3 million (2000 – \$1.2 million), interest on the accrued benefit obligation of \$0.9 million (2000 – \$0.8 million), the actuarial loss on the obligation of \$0.1 million (2000 – \$0.2 million), and benefit payments of \$1.3 million (2000 – \$1.2 million).

The fair value of the other defined benefit plans' assets recorded in the financial statements at December 31, 2001 of \$5.7 million (2000 – \$5.9 million) is comprised of the fair value of plan assets at the beginning of the year of \$5.9 million (2000 – \$5.3 million), employer contributions of \$1.3 million (2000 – \$1.3 million), the actual loss on plan assets of \$0.2 million (2000 – gain of \$0.5 million), and benefits paid during the year of \$1.3 million (2000 – \$1.2 million). The excess of the accrued benefit obligation over plan assets at December 31, 2001 is \$7.9 million (2000 – \$6.7 million).

At December 31, 2001, the accrued other defined benefit plans' liability recognized in the financial statements is \$12.2 million (2000 – \$12.0 million), and the book value of the other benefit plans' assets is \$4.8 million (2000 – \$5.0 million). The unamortized net actuarial loss and unamortized net transitional asset of the Company's other defined benefit plans are \$1.5 million (2000 – \$0.7 million) and \$1.0 million (2000 – \$1.0 million), respectively.

10. ACQUISITIONS

During the year the Company acquired the following businesses:

- 100% ownership interest in The EXOCOM Group Inc. (January 1, 2001), an e-business service provider;
- The operating assets of Portage Internet Connection (February 6, 2001), Pangea.ca Inc. (April 5, 2001) and Web4 Internet Services (December 1, 2001), providers of Internet access services;
- The operating assets of Creative Home Systems Inc. (May 2, 2001) and Knight Security and Communications Inc. (July 3, 2001), providers of alarm monitoring services; and

ACQUISITIONS (continued)

The operating assets of Click-Find-Save Inc. (September 14, 2001), a provider of online coupons and advertising.

These acquisitions are accounted for using the purchase method, and the operating results of these businesses are included in the consolidated operating results from the effective date of acquisition. Acquisitions with effective dates on or after July 1, 2001 are accounted for in accordance with the recommendations included in section 1581 of the Canadian Institute of Chartered Accountants' Handbook. Details of assets and liabilities acquired in 2001 are as follows:

		Other	
(in thousands)	EXOCOM	Purchases	 Total
Assets	\$ 6,674	\$ 289	\$ 6,963
Identifiable intangible assets	1,000	681	1,681
Current liabilities	(3,937)	(241)	(4,178)
Net identifiable assets acquired	3,737	729	4,466
Goodwill	21,366	1,092	22,458
Total cash consideration	\$ 25,103	\$ 1,821	\$ 26,924

11. SEGMENTED INFORMATION

The Company has two reportable operating segments: MTS Communications and Bell Intrigna Inc. ("Bell Intrigna"). MTS Communications provides a full range of local, long distance, data, wireless, Internet access, security system and telecommunications-related services. Bell Intrigna, a competitive local exchange carrier, provides telecommunications products and services to business customers in Alberta and British Columbia. Revenues from segments below the quantitative thresholds are attributable to two operating segments of the Company. These segments are MTS Advanced Inc., which provides directory publishing and media services, and Qunara Inc. and The EXOCOM Group Inc., which together provide e-business services.

The Company evaluates performance based on EBITDA (earnings before interest, taxes, depreciation and amortization). The Company accounts for intersegment sales and transfers as if the sales or transfers were to third parties, that is, at prices that approximate current market prices.

The following tables are presented to provide further segmented information:

MTS Comn	nunications	Bell In	trigna	All Other	Segments	To	tal
2001	2000	2001	2000	2001	2000	2001	2000
762.9	721.6	182.2	58.1	57.9	42.5	1,003.0	822.2
3.6	10.6	-	-	26.6	22.9	30.2	33.5
403.8	372.3	(58.2)	(24.8)	22.4	13.4	368.0	360.9
195.9	186.3	21.8	4.6	8.5	4.7	226.2	195.6
1,426.8	1,344.7	409.5	260.7	110.6	146.8	1,946.9	1,752.2
2.2	2.6	-	-	28.0	8.8	30.2	11.4
254.8	147.5	116.2	116.9	9.6	5.9	380.6	270.3
	2001 762.9 3.6 403.8 195.9 1,426.8 2.2	762.9 721.6 3.6 10.6 403.8 372.3 195.9 186.3 1,426.8 1,344.7 2.2 2.6	2001 2000 2001 762.9 721.6 182.2 3.6 10.6 - 403.8 372.3 (58.2) 195.9 186.3 21.8 1,426.8 1,344.7 409.5 2.2 2.6 -	2001 2000 2001 2000 762.9 721.6 182.2 58.1 3.6 10.6 - - 403.8 372.3 (58.2) (24.8) 195.9 186.3 21.8 4.6 1,426.8 1,344.7 409.5 260.7 2.2 2.6 - -	2001 2000 2001 2000 2001 762.9 721.6 182.2 58.1 57.9 3.6 10.6 - - 26.6 403.8 372.3 (58.2) (24.8) 22.4 195.9 186.3 21.8 4.6 8.5 1,426.8 1,344.7 409.5 260.7 110.6 2.2 2.6 - - 28.0	2001 2000 2001 2000 2001 2000 762.9 721.6 182.2 58.1 57.9 42.5 3.6 10.6 - - 26.6 22.9 403.8 372.3 (58.2) (24.8) 22.4 13.4 195.9 186.3 21.8 4.6 8.5 4.7 1,426.8 1,344.7 409.5 260.7 110.6 146.8 2.2 2.6 - - 28.0 8.8	2001 2000 2001 2000 2001 2000 2001 762.9 721.6 182.2 58.1 57.9 42.5 1,003.0 3.6 10.6 - - 26.6 22.9 30.2 403.8 372.3 (58.2) (24.8) 22.4 13.4 368.0 195.9 186.3 21.8 4.6 8.5 4.7 226.2 1,426.8 1,344.7 409.5 260.7 110.6 146.8 1,946.9 2.2 2.6 - - 28.0 8.8 30.2

Reconciliations of net income and assets are as follows:

(in millions)	20)1	2000
Net income			
Total EBITDA	\$ 360	.0	\$ 360.9
Depreciation and amortization	(22)	.2)	(195.6)
Other (expense) income	(().2)	10.7
Debt charges	(2:	i.0)	(25.6)
Income tax expense	(6:	3.5)	(56.1)
Non-controlling interest	20).6	6.2
Consolidated net income	\$ 73	3.7	\$ 100.5
Assets			
Total assets for operating segments	\$ 1,940	.9	\$ 1,752.2
Elimination of inter-segment receivables	(28)	.0)	(284.1)
Consolidated total assets	\$ 1,66	.9	\$ 1,468.1

12. COMMITMENTS AND CONTINGENCIES

Lease commitments

The Company rents buildings and construction and other equipment under operating leases. Future minimum lease commitments are as follows:

Year		(in th	ousands)
2002		\$	18,627
2003			17,331
2004	1		16,098
2005			15,802
2006			14,576

Contractual obligations

The Company has entered into various long-term contractual commitments for services required in the normal course of operations and, in addition, for capital relating to the construction of a high-speed telecommunications network in Alberta, and for the funding of certain operating deficits anticipated during the start-up phase of this network. Pursuant to the network agreements, the Company has a commitment to provide funding of \$20 million, recoverable through operations of the network, and to fund capital costs in excess of the fixed contract price. The Company has also committed to provide high-speed Internet access services to locations within this network where other Internet services providers are not available. Total estimated future commitments related to these contractual obligations are as follows:

Year	(in t	housands)
2002	\$	62,376
2003		52,427
2004		16,438
2005		5,547
2006		3 000

As an integral part of the network construction agreements in Alberta, the customer has guaranteed, on a take or pay basis, to purchase telecommunications services from the Company in the amount of \$169 million over a ten-year period commencing in 2001.

The Company's majority-owned subsidiary, Bell Intrigna, has entered into purchase agreements with various telecommunications service providers for the purpose of reselling these services. These agreements range between one and five years and the amount purchased under these agreements varies from month to month depending on the level of activity associated with each central office. Future contractual commitments for these services are approximately as follows:

Year	(in t	housands)
2002	\$	4,993
2003		3,917
2004		3,148
2005		606
2006		189

13. RELATED PARTY TRANSACTIONS

The Company has transactions with related parties in the normal course of operations at prevailing market prices and under normal trade terms. Related parties include Bell Canada, its parent, subsidiaries and significantly influenced affiliates (collectively, "Bell"). The Company is subject to significant influence by Bell due to Bell Canada's ownership of Class A Preference Shares and Common Shares and Bell's representation on the Board of Directors.

During the year, the Company made purchases from related parties totalling \$126.3 million (2000 – \$46.9 million) and sales to related parties totalling \$127.4 million (2000 – \$49.5 million). As at December 31, 2001, amounts due from related parties totalled \$17.4 million (2000 – \$39.0 million). The Company also pays amounts to and receives amounts from Bell for transiting and terminating long distance minute traffic. These amounts are in the normal course of operations and are at prevailing market prices.

14. COMPARATIVE FIGURES

The prior period figures have been reclassified where necessary to conform to 2001 presentation.

five years in review Not subject to auditors' report

	2001	2000	1999	1998	1997
INANCIAL INFORMATION					
s thousands, except earnings per share & ratios)					
	1				
CONSOLIDATED OPERATIONS	4 002 004	022.255	744.040	746 765	702.024
Total operating revenues ¹	1,002,994	822,265	741,919	716,765	703,824
Total operating expenses ¹	861,209	656,923	607,205	587,755	588,842
Operating income	141,785	165,342	134,714	129,010	114,982
Debt charges	24,979	25,589	29,947	34,055	36,70
Income before extraordinary item	73,685	100,546	93,931	95,374	84,66
Extraordinary item		_		_	28,25
Net income	73,685	100,546	93,931	95,374	56,41
Earnings per share (\$)	1.14	1.55	1.34	1.36	0.8
EBITDA ²	367,975	360,941	324,821	313,963	296,51
ROE (%)	9.3	13.2	12.5	13.9	12.
Dividends	49,099	49,170	47,963	47,603	47,60
BASELINE OPERATIONS ³					
Baseline operating revenues	820,810	764,125	739,677	716,765	703,82
Baseline net income	112,272	112,995	100,277	91,234	84,66
Baseline earnings per share (\$)	1.74	1.74	1.43	1.30	1.2
Baseline EBITDA ²	426,230	385,753	335,080	313,963	296,51
Baseline EBITDA margin (%)	51.9	50.5	45.3	43.8	42
Baseline ROE (%)	13.8	14.7	13.3	13.3	18
CONSOLIDATED BALANCE SHEET					
Property, plant and equipment	2,975,706	2,642,918	2,432,575	2,295,617	2,177,53
Accumulated depreciation	1,686,526	1,532,273	1,409,960	1,264,743	1,141,25
Long-term debt and notes payable ⁴	344.668	329,668	305,749	287,836	305,30
Total debt to total invested capital (%)	30.1	29.7	31.3	34.1	. 36
Shareholders' equity	802,137	781,872	727,124	710,819	662,81
onal cholacts equity	33, 137	75.,572	,_,,,	,	,-
ASELINE OPERATIONAL STATISTICS					
Long distance minutes (in thousands)	1,236,813	1,199,015	1,061,457	821,576	755,04
Network access lines	685,314	698,585	697,828	692,244	679,30
Cellular subscribers	206,447	169,140	143,693	123,013	104,82
Internet customers	97,089	73,381	64,901	46,131	20,50
Number of employees ⁵	3,586	3,125	3,273	3,378	3,61
Capital expenditures, net					
(in \$ thousands)	380,613	270,253	169,359	166,416	134,63

¹ Figures for 1997, 1998 and 1999 were restated to conform to the presentation for bad debt expense and cellular roaming costs first adopted in 2000. Bad debt expense and amounts paid to other carriers for cellular roaming, previously netted against miscellaneous revenues and wireless revenues, respectively, are now included as operations expense. Figures for 1998 and 1997 were also restated to conform to presentation for contribution and long distance expenses first adopted in 1999. Amounts paid to carriers for transiting and terminating long distance minutes traffic and contribution payments to the CRTC's Central Fund, previously netted against operating revenues, are now included as expenses.

² Earnings before interest, taxes, depreciation, amortization and other expense (income).

³ Baseline results exclude the impact of Bell Intrigna in 2001, 2000 and 1999, the impact of the gain on sale of shares in Alouette Telecommunications in 1998, and the extraordinary item in 1997.

⁴ Includes current portion of long-term debt.

 $^{^{5}}$ Including Bell Intrigna, total number of employees is 4,211 as at December 31, 2001 (2000 – 3,465; 1999 – 3,411).

investor information

MANITOBA TELECOM SERVICES INC.

SUBSIDIARY COMPANIES

MTS Communications Inc

MTS Advanced Inc.

Qunara Inc

AAA Alarm Systems Ltd.

Manitoba Telecom Services International Inc.

Bell Intrigna Inc.

CORPORATE HEADOUARTERS

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222 Main Stroot

Maria La Dacav

http://www.mts.mb.ca

INVESTOR RELATIONS

(for additional investor information

P.O. Box 6666

333 Main Street, Room MP20E

Winnipeg, Manitoba, R3C 3V

Telephone: 1-888-544-5554

CORPORATE COMMUNICATIONS

(for media and general inquiries

P.O. Box 6666

333 Main Street, Room MP18C

Winnipeg, Manitoba, R3C 3VI

Telephone: 1-800-565-1936 or (204) 941-8244

ANNUAL MEETING

An Annual Meeting of the shareholders of MTS will be held at The Fairmont Winnipeg, East/Midway Ballroom Winnipeg, Manitoba, on April 30, 2002, at 11:00 a.m.

DUPLICATE ANNUAL REPORTS

If you have received duplicate copies of this annual report, please call MTS Corporate Communications at 1-800-565-1936 or (204) 941-8246.

INVESTMENT INFORMATION ONLINE

MTS publishes investor information, including quarterly reports, dividend and special notices, on its Web site at http://www.mts.mb.ca.

PERFORMANCE GRAPH

The following graph compares the change over the lass five years in the shareholder cumulative total return on the Common Shares of the Corporation with the cumulative total return of the TSE 300 Composite Index assuming a \$100 investment at the initial offering price of \$13.00 and reinvestment of dividends.

SHARE TRANSFER AGENT AND REGISTRAR

COMPUTERSHARE TRUST COMPANY OF CANADA

Suite 600

530–8th Avenue SW

Calgary, Alberta, T2P 3S8

888-267-6555

SHARE PERFORMANCE GRAPH



MARKET TRADING INFORMATION

The Company's Common Shares are listed on The Toronto Stock Exchange. The trading symbol is MBT.

DIVIDENDS*

RECORD DATE	

^{*} Subject to approval by Board of Directors

MTS MANAGEMENT COMMITTEE



→ WILLIAM C. FRASER, C.A.

President & Chief Executive Officer,
Manitoba Telecom Services Inc.,
MTS Communications Inc. and
MTS Advanced Inc.
Winning Manitoba



WAYNE S. DEMKEY, C.A.
 Vice-President Finance &
 Chief Financial Officer and Corporate Controller,
 Manitoba Telecom Services Inc.
 Vice-President Media Services,
 MTS Advanced Inc.
 Winnipeg, Manitoba



PETER J. FALK, Q.C.
 Executive Vice-President
 Business Development,
 General Counsel & Corporate Secretary,
 Manitoba Telecom Services Inc.
 Winnipeo. Manitoba



→ ROGER H. BALLANCE
Executive Vice-President
Sales & Marketing,
MTS Communications Inc.
Winnipeg, Manitoba



DAVID C. ROURKE
 Executive Vice-President
 Operations,
 MTS Communications Inc.
 Winnipeg, Manitoba



JEFFREY C. ROHNE
 President & Chief Operating Officer
 Qunara Inc.
 Winnipeg, Manitoba



→ BRYAN J. LUCE Vice-President Human Resources, Manitoba Telecom Services Inc. Winnipeg, Manitoba



→ BONNIE STAPLES-LYON Vice-President Corporate Communications, Manitoba Telecom Services Inc. Winnipeg, Manitoba

CHAIRMAN AND PRESIDENT & CHIEF EXECUTIVE OFFICER OF BELL INTRIGNA



CHERYL BARKER, C.A.
 Chairman and
 President & Chief Executive Officer
 Bell Intrigna Inc.
 Calgary, Alberta

OFFICERS OF MANITOBA TELECOM SERVICES INC

THOMAS E. STEFANSON

Chairman Manitoba Telecom Services Inc. and MTS Communications Inc. Winnipeg, Manitoba

WILLIAM C. FRASER, C.A. President & Chief Executive Officer Manitoba Telecom Services Inc., MTS Communications Inc. and MTS Advanced Inc. Winnipeg, Manitoba

WAYNE S. DEMKEY, C.A.

Vice-President Finance & Chief Financial Officer and Corporate Controller, Manitoba Telecom Services Inc. Vice-President Media Services, MTS Advanced Inc. Winnipeg, Manitoba

PETER J. FALK, Q.C.
Executive Vice-President
Business Development,
General Counsel &
Corporate Secretary,
Manitoba Telecom Services Inc.
Winnipeg, Manitoba

ROGER H. BALLANCE

Executive Vice-President
Sales & Marketing,
MTS Communications Inc.
Winnipeg, Manitoba

DAVID C. ROURKE
Executive Vice-President
Operations,
MTS Communications Inc.

Operations,
MTS Communications Inc.
Winnipeg, Manitoba

JEFFREY C. ROHNE

President & Chief Operating Officer, Qunara Inc. Winnipeg, Manitoba

BRYAN J. LUCE

Vice-President Human Resources, Manitoba Telecom Services Inc. Winnipeg, Manitoba

PATRICIA A. SOLMAN, C.A.

Treasurer, Manitoba Telecom Services Inc. Winnipeg, Manitoba

MTS BOARD OF DIRECTORS



→ THOMAS E. STEFANSON

Chairman, Manitoba Telecom Services Inc. and MTS Communications Inc. Mr. Stefanson has been Chairman of the MTS Board of Directors since 1989. He is a member of the Governance Committee.



→ JOCELYNE M. CÔTÉ-O'HARA

Mr. Cote-O Mara Principal, C²O & Company Ms. Côté-O'Hara has been a member of the MTS Board of Directors since 1997. She is a member of the Audit Committee and the Human Resources and Compensation Committee.



→ N. ASHLEIGH EVERETT

Chairman, Royal Canadian Properties Limited and President, Royal Canadian Securities Limited Ms. Everett has been a member of the MTS Board of Directors since 1997. She is a member of the Audit Committee and the Human Resources and Compensation Committee.



JOHN F. FRASER, O.C.

Chairman, Air Canada Mr. Fraser has been a member of the MTS Board of Directors since 1997. He is the Chairman of the Governance Committee and a member of the Human Resources and Compensation Committee.



→ WILLIAM C. FRASER

President & Chief Executive Officer, Manitoba Telecom Services Inc., MTS Communications Inc. and MTS Advanced Inc. Mr. Fraser has been a member of the MTS Board of Directors since 1997.



→ JONATHAN P. KLUG

Chief Financial Officer, Bell Canada Mr. Klug has been a member of the MTS Board of Directors since 2000. He is a member of the Audit Committee.



RAYMOND L. McFEETORS

President & Chief Executive Officer,
The Great-West Life Assurance Company
and London Life Insurance Company
Mr. McFeetors has been a member of the
MTS Board of Directors since 1997. He is
a member of the Governance Committee.



C. ARNOLD L. MORBERG

President & Chief Executive Officer, Calm Air International Ltd. Mr. Morberg has been a member of the MTS Board of Directors since 1997. He is a member of the Audit Committee.



DONALD H. PENNY, F.C.A., LL.D.

Chairman, Meyers Norris Penny Mr. Penny has been a member of the MTS Board of Directors since 1997. He is the Chairman of the Audit Committee and a member of the Governance Committee.



⇒ RANDALL J. REYNOLDS

President & Chief Executive Officer, BCE Nexxia Inc. Mr. Reynolds has been a member of the MTS Board of Directors since 2000. He is a member of the Governance Committee.



→ GEDAS A. SAKUS

Corporate Director
Mr. Sakus has been a member of the
MTS Board of Directors since 1999. He is
a member of the Human Resources and
Compensation Committee.



→ ARTHUR R. SAWCHUK

Chairman, Manulife Financial Corporation Mr. Sawchuk has been a member of the MTS Board of Directors since 1997. He is a member of the Governance Committee.



→ D. SAMUEL SCHELLENBERG

CEO, Pembina Valley Water Co-operative Inc. Mr. Schellenberg has been a member of the MTS Board of Directors since 1989. He is Chairman of the Human Resources and Compensation Committee and a member of the Audit Committee.



JOHN W. SHERIDAN

President, Bell Canada Mr. Sheridan has been a member of the MTS Board of Directors since 2000. He is a member of the Human Resources and Compensation Committee.



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